TBDBITL Alumni Club, Inc. Board of Governors May 13, 2019

Call to Order: A regular meeting of the Board of Governors, TBDBITL Alumni Club, Inc., was held at the Ohio State University Alumni Association Longaberger Alumni House, Columbus, Ohio, on May 13, 2019. The meeting commenced at 7:01 pm with President Derrick Mills presiding.

Board Members in attendance: Heather Blackmon-DoForno, Lindsay Conkel, Dan Eck, Tess Green, TJ Hirsch, Michelle Jackson, Jill McQuaid, Derrick Mills, Zacke Naughton, Allison Pallard, Marc Parulekar, and Norm Smyke.

Past Presidents and Committee Chairs in attendance: Denny Beis, Pete Boriin, Greg Daniel, Ron Donnell, Dr. Paul Droste, Jeff Dury, Ed Franks, Beth Giffin, John Gliatas, Dr. Chris Hoch, Lindsay Hostetler, Jeff Jordan, Sara Lawhon, Craig Little, and Tom Trinter.

Members and Committee Chairs on conference call: Erick Alden, Doug Behn, JR Blackburn, Wes Clark, Brian Golden, Shelley Graf, and Alex Nicolozakes.

Members and Committee Chairs notifying not able to attend: David Baker, Dr.Jan Ebert, Dr. Dave Leppla, Mark Lowe, and Eric Snowden.

Guests in attendance: Doug Behnke, TBDBITL alumni member.

Adoption of Agenda: A motion was made by Mr. Gliatas to adopt the agenda. The motion was seconded by Miss Green. Motion carried.

Adoption of Minutes. A motion was made by Miss Hostetler to adopt the minutes from January 14, 2019. The motion was seconded by Miss Conkel. Motion carried.

Presentation. Mr. Doug Behnke, a TBDBITL alumni, shared a presentation that he will be giving on the Club's behalf at the National Alumni Athletic Bands Symposium for the College Band Directors National Association (CBDNA). This will be located at the University of Washington with Dr. Brad McDavid on May 30, 2019. See Appendix A for his complete slideshow.

President's Remarks.

- **A.** Mr. Mills shared that he attended a dinner on February 7, 2019, hosted by the OSU Alumni Association Board of Directors for the purpose to represent TBDBITL and to engage with board members. Mr. Mills stated that there were beneficial conversations.
- **B.** TBDBITL 5k. This is a new event that will be held on July 6, 2019, hosted by Tau Beta Sigma and Kappa Kappa Psi. There were discussions held with Dr. Hoch, Kevin Leonardi, the university, and the TBDBITL executive committee to ensure approval for a smooth process with not only the event but with the use of TBDBITL for the name.

- C. Alumni Skull Session tickets. President Mills and Secretary Jackson had the opportunity to meet with Kaitlin Price, the new OSUMB/Athletic Bands Administrative Coordinator, to discuss the ticket process. There will not be any changes from the past few years; we will still receive 27 tickets for each home game, and the process for requesting/receiving them will remain the same.
- D. E-mail challenges. Mr. Franks and Mr. Rupp have worked extensively to identify our challenges and develop a solution for our club e-mails. The crux of the challenge was related to spammers who were from 145 countries. Our software has now been updated and appears to be running well. In addition, a "contact us" button will be placed on the website to offer additional services. President Mills thanked both for their efforts.
- E. End of year reporting. Mr. Mills will be reaching out to committee chairs to receive their latest reports before June.

TBDBITL Bit. Dr. Ebert was not able to attend this evening and there is no report.

Financial Review. See Appendix B. There were increased performances last year and the Golf Outing produced more revenue.

Capital Campaign Overview.

- A. 100% TBDBITL. Dr. Nicolozakes reported that the press release from the university was extremely timely and accurate. There were \$8.6 million dollars pledged and over \$3 million dollars were matched. In addition, there are \$5.6 million dollars in planned gifts. He thanked all who were a part of this campaign where many marching band students will enjoy the benefits for years to come. Mr. Mills also read a letter received from Dr. Hochsee Appendix C.
- B. Development. See Appendix D from Miss Graf.
- C. Script Ohio report. See Appendix E for March report.

OSUMB Report. Dr. Hoch shared that they have had a successful Spring Semester with the Athletic Band program. There was OSU Men's Basketball Tournament travel and there were 229 marchers for the OSU Spring game. Planning is now in place for the next season. Bands' Night was held with approximately 100 high school students in attendance; Drum Major Clinics were held and Drum Major tryouts were completed: congratulations to Konner Barr and Morgan Davis who will be the leaders for the 2019-2020 season. All student leadership members have been finalized for the upcoming year, and all scholarships have been assigned. In addition, every single OSUMB student who is returning this year, from second year to fifth year members, will be receiving a scholarship ranging from \$500 to \$4500 depending on GPA and longevity in the band. Over the next few years those numbers will increase as monies continue to grow. Any money not assigned will be given out to the first year students. Athletic band will perform at the Cedar Point trip; summer seasons begin June 4th; the 5th Summer Clinic begins July 12-14 with over 175 students currently registered. The band will again play with the Columbus Symphony Orchestra ("Picnic with the Pops") on July 26-27; Reunion is 8-31, celebrating the 150th anniversary of our university. Away trips are planned for the University of Michigan, and possibly Indiana University.

OSUAA Report. See Appendix F. Mr. Little congratulated this club for meeting the million dollar mark. New football ticket packages will be available for purchase and to watch our emails for additional information. He encouraged our club to participate in the sesquicentennial event and we also could consider marching in the Columbus Pride Parade on 6-15-19 to fulfill our diversity section.

Committee Reports.

- 1. Active Band. See Appendix G.
- 2. Adopt-A-Row. No report.
- 3. Archives. No report.
- 4. Audit. Mr. Behn invited others to join this committee with the next meeting on 5-19-19 at noon; email him if interested.
- 5. Awards. Mr. Beis shared that the "Awards and Honors" information is now on the TBDBITL website. This link demonstrates descriptions of the awards, past winners, and how to nominate someone. He will send a reminder email and voting will be at the July meeting. President Mills shared that he will further the information by social media to all the alumni members.
- 6. Computer. No report.
- 7. Family events. No report.
- 8. Finance. See Appendix B.
- 9. Golf outing. Mr. Dury has booked the golf outing at The Golf Club of Dublin on 8-30-19. There is a website being developed for more information. Any items are welcomed for donation for a raffle-see Mr. Dury, Mr. Reilly or Miss Conkel for additional information.
- 10. Hyperactive Band. No report.
- 11. Legal. No report.
- 12. Membership. No report.
- 13. Mentoring. No report.
- 14. Newsletter. No report.
- 15. Nominating. No report.
- 16. Outreach. No report.
- 17. Pizza Party. No report.
- 18. Policy. Mr. Naughton shared that the committee (including Mr. Finken, Mr. Hirsch and Mr. Reilly) has collected at least 90% of the committees information about their roles and function. It was suggested that the future Immediate Past President (Mr. Mills) oversee this committee since he would have the experience and overview of all the committees. The Executive Committee will then monitor any changes or additions as needed. This is intended to be a living document.
- 19. Publicity. No report.
- 20. Reunion. Miss Lawhon shared that Reunion Registration will open at the end of May, and an email will be sent. The ticket deadline will be 6-17-19 and the Script Ohio deadline will be 8-1-19.
- 21. Script Ohio. See Appendix E.
- 22. Social Media. No report.
- 23. Special Events. No report.
- 24. Strategic planning. No report.
- 25. Travel. No report; will share information at the July meeting.
- 26. Ways and Means. See below in Old Business, Section B.

Old Business

- A. Standard Operating Procedure. President Mills will move this to the next meeting.
- B. License plate holders. Miss Graf and Mr. Boriin have worked on this project, with the example shown in Appendix H. This is a molded plastic frame that will allow the county to be seen on the bottom of the license plate. The cost will be \$3.00 for each frame (and are sold for \$5.00 each). The cost has not changed in over 20 years. A motion was proposed by President Mills to purchase 1000 frames at \$3.00 each. The motion was seconded by Dr. Parulekar. Motion carried.

New Business

- A. The endowment/scholarship funds. Mr. Boriin shared how we have reached \$1 million dollars with the inquiry about how we can highlight this achievement from nearly 40 years of successful volunteer work from multiple TBDBITL alumni members. Several points were discussed: we need to differentiate this from the 100% TBDBITL campaign and we need to acknowledge this milestone with a possible event/publicity/social media involvement. President Mills will talk with our Publicity and Social Media committees to see how this can be accomplished.
- B. Organizational Structure. President Mills discussed the goal of how to engage the at-large members and the ad-hoc committee members more during the meetings and throughout the year. Our club is fortunate to have such a wealth of experience with past presidents and members with longevity serving in committees, but we need to provide newer members the chance to participate and not feel hesitant in the presence of these experienced members. The standard operating procedure document will provide guidance when completed.
- *C.* Senior alumni members reaching 100 years old with expectation of dotting-the-I. President Mills received an email from a family member inquiring about this option. Miss Lawhon was able to have an individual discussion with this member with favorable results.

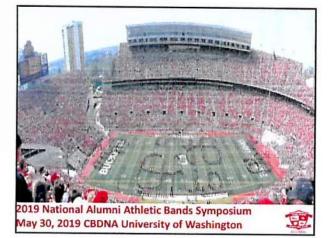
ADJOURNMENT. A motion was made by Mr. Jordan to adjourn. The motion was seconded by Dr. Parulekar. Motion carried.

NEXT MEETING: Monday, July 8th, 2019, at the OSUAA Longaberger Alumni House in Columbus, Ohio.

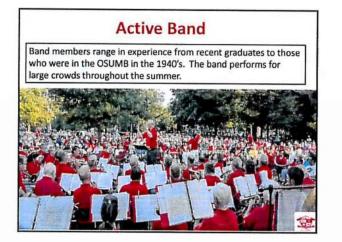
Respectfully submitted, Michelle Ruess Jackson, Secretary

2019 National Alumni Athletic Bands Symposium

APPENDIX A





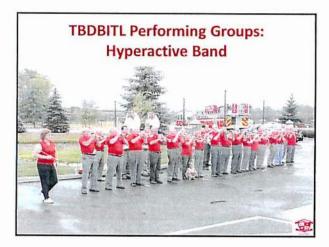


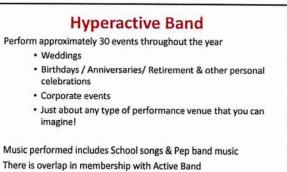
Active Band

- Rehearsals are held the 1st and 3rd Monday of each month in the Steinbrenner Band Room at OSU from 7:30pm to 9:30pm
- Attendance at rehearsals and concerts typically draw between 50 and 60 musicians
- Perform 10-15 events per year
 - Parades (4 per year)
 - Concerts (10 per year)
 - OSU Men's & Women's Basketball games (2 per year)
- Performances raise \$20,000 \$25,000 per year
- Instrumentation mirrors that of The Ohio State University Marching Band



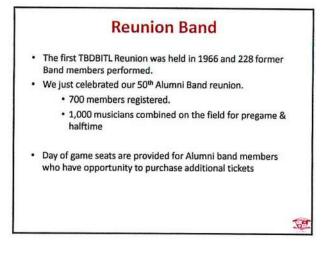
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All events are coordinated by chairperson



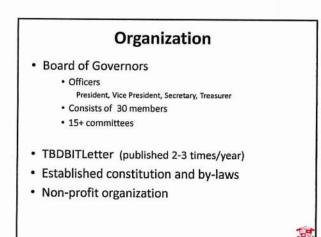


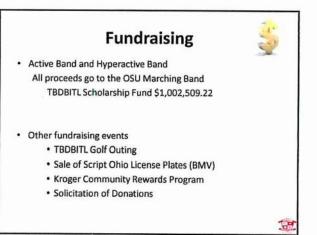
Alumni Band Reunion Rehearsal Schedule week of game

- Monday Regular Active Band rehearsal in OSUMB band room 7:30pm-9:30pm
- Friday Music Rehearsal OSU Field House 7:00pm-9:00pm
- · Saturday Day of Game
 - 6:00am report time!
 - · 30 minute music rehearsal
 - · 1 hour on field rehearsal and show walk-through
 - 30 minute on field rehearsal with the OSUMB











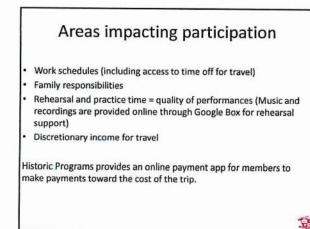


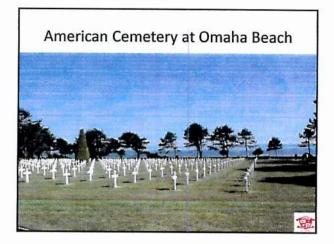
TBDBITL Marching Band Alumni "touring" trips provide an opportunity for members of TBDBITL to combine performance and vacationing opportunities with the following objectives:

- To share enthusiasm and our entertainment style with others
- To provide opportunities to sight-see and tour various locations
- To arrange for opportunities to share with family and friends
- To allow opportunities to network and rekindle relationships
- To be ambassadors of The Ohio State University

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2019 National Alumni Athletic Bands Symposium

Traveling with Alumni

An active travel committee meets in the months prior to the trip (both in person and online). Travel information and tips are shared on our web site and through email.

Communication with an alumni group requires multiple delivery methods and is different than traveling with student groups.

A key factor to a successful alumni band trip requires an organized Active Band Chairperson and Directors with a good sense of humor and patience!



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TBDBITL Alumni Trip Official Planning Guide

General Documentation:

Official TBDBITL Trip Planning Guide (PDF) Trip Contact Listing (PDF) Model Work Plan (PDF) Trip Request for Information (PDF)

Sample Documents:

Sample Registration Letter (PDF) Sample Registration Form (PDF) Sample Uniform Outline (PDF) Sample Clothing Catalog Order Form (PDF) Sample TabDBITL Press Kit Media Brief (PDF) Sample TabDBITL Press Kit Media Brief (PDF) Sample Trip Resap For Newsletter (PDF) Sample Trip Resap For Newsletter (PDF) Sample Trip Resap For Newsletter (PDF) Sample Concert Poster #1 (PDF) Sample Concert Poster #2 (PDF)



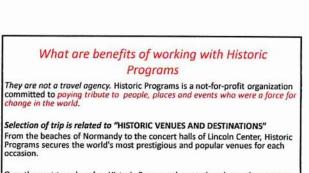
Are there unique challenges that go in to planning these trips?"

Instrumentation is not guaranteed

Score may need to adjusted based upon instrumentation

Shipping for larger instruments

Booster organizations may be able to help offset cost of trip



Over the past two decades, Historic Programs has produced countless events around the globe. These events have been recognized by government officials and community organizations as the "most comprehensive and meaningful programs for participants and audiences alike." Every Historic Program "marks the time" by commemorating the past and celebrating the future.

There is no fundraising for Alumni trips- Historic Programs provides an online payment plan for participants

2019 National Alumni Athletic Bands Symposium

Historic Programs Contact Information

7255 E. Hampton Ave Suite 127 Mesa, AZ 85209

Tel: 800-626-8590 Fax: 480-654-2553 Web: <u>https://www.historicprograms.org/</u>

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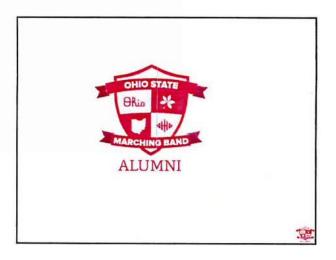


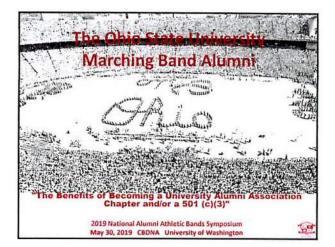




TBDBITL Mentoring Program TBDBITL members offer their experiences and real-life advice. What is required? A regular commitment (daily, weekly or monthly) to mentor a student in your field. A one-time interaction with a student or group of students where you could present (formally or informally) what a person like you does in a typical workday. (An example could be a tour of your workplace facility). An opportunity to talk to students about internships, part-time and/or full-time employment with your company.







Connection to The Ohio State University Marching Band

Alumni Charter Organization

Board of Governors Officers: President, Vice President, Secretary, Treasurer Consists of 30 members 15+ committees

TBDBITL Newsletter (published 2-3 times/year) Constitution and by-laws Non-profit organization

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TBDBITL Alumni Club was chartered by the Board of Directors of The Ohio State University Alumni Association in 1972.

TBDBITL Alumni Club, Inc. was chartered by the State of Ohio on April 3, 1980.

TBDBITL Alumni Club, Inc. A Not-For-Profit Ohio Corporation A Constituent Group of The Ohio State University Alumni Association, Inc.

Organizations described in section 501(c)(3) are commonly referred to as *charitable organizations* and are eligible to receive tax-deductible contributions in accordance with Code section 170. The organization must not be organized or operated for the benefit of private interests.

Benefits:

Association status means you do not have to go through the University

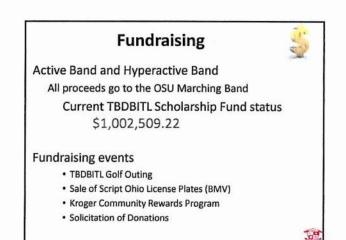
At OSU, all organizations are chartered to operate through the University

At OSU, our technical name is "Marching Band Society"

You are vested in success of the organization to make a positive difference

Focused on the Mission of the Organization- not just a social club

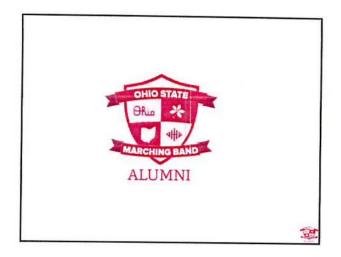
Ability to generate and accept funds as charitable status



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2019 National Alumni Athletic Bands Symposium





APPENDIX B



TBDBITL Alumni Club, Inc. Financial Report Board of Governors meeting – May 13, 2019

EXECUTIVE SUMMARY

Income / Expense:

- Membership Dues are beginning to come in with frequency.
- Overall net profit/loss year-to-date is similar to 2018, with a few specific expense timing differences in each year.
- With no March meeting in 2019, a budget was not presented or approved. The attached reports display a 2019 budget that is based on 2018 activity. Any changes to this should be submitted to the Treasurer for consideration and inclusion, and a final budget can be approved in July.
- Note requests remain relatively light for the rehearsal parking reimbursement program.

Reminder – please provide details of any member or student events, including attendance rosters and expenses not already provided to me, for submission to OSUAA.

Reports Attached:

- 1. Balance Sheet as of May 12 Compare 2019 to 2018 (1 page)
- 2. Profit & Loss by Class as of May 12, 2019 (1 page)
- 3. Profit & Loss Summary as of May 12 Compare 2019 to 2018 (2 pages)
- 4. Profit & Loss Budget to Actual by Class as of May 12, 2019 (4 pages)
- 5. Profit & Loss DETAIL as of May 12, 2019 (3 pages)

Current pledges on record:

	Existing Pledge		Additional Pledge
December 31, 2016	\$50,000		
	PAID 12/8/16		
December 31, 2017	\$50,000	June 30, 2017	\$40,000
*	PAID 12/29/17		
December 31, 2018	\$50,000	June 30, 2018	\$40,000
	PAID 12/31/18		
December 31, 2019	\$50,000	June 30, 2019	\$40,000
December 31, 2020	\$50,000	June 30, 2020	\$40,000
		June 30, 2021	\$40,000

Balance Sheet Prev Year Comparison As of May 12, 2019

	May 12, 19	May 12, 18	\$ Change	% Change
ASSETS			,	
Current Assets				
Checking/Savings				
First Financial Bank - Checking	12,912.60	24,749.93	-11,837.33	-47.8%
First Financial Bank MMK	86,458.69	85,770.01	688.68	0.8%
US Postal Service-Postage	3,700.53	1,021.56	2,678.97	262.2%
Total Checking/Savings	103,071.82	111,541.50	-8,469.68	-7.6%
Total Current Assets	103,071.82	111,541.50	-8,469.68	-7.6%
TOTAL ASSETS	103,071.82	111,541.50	-8,469.68	-7.6%
LIABILITIES & EQUITY Equity				
Opening Bal Equity	54,019.05	54.019.05	0.00	0.0%
Retained Earnings	51,595.04	61,081.19	-9,486.15	-15.5%
Net Income	-2,542.27	-3,558.74	1,016.47	28.6%
Total Equity	103,071.82	111,541.50	-8,469.68	-7.6%
TOTAL LIABILITIES & EQUITY	103,071.82	111,541.50	-8,469.68	-7.6%

I he USU Marching Band Alumni Club Profit & Loss by Class January 1 through May 12, 2019

6,755.00 1,700.00 28.00 44.00 447.30 188.66 229.10 315.673,700.00 2,600.00 1,099.00 549.36 4.00 11.87 75.00 63.37 771.06 500.00 9,392.06 1,100.00 1,145.00 9,392.06 11,934.33 -2,542.27 -2,542.27 TOTAL 447.30 188.66 229.10 6,755.00 0.00 28.00 0.00 7,648.06 315.67 0.00 63.37 243.96 241.36 0.00 11.87 75.00 0.00 7,648.06 0.00 0.00 1,099.00 2,050.23 5,597.83 5,597.83 **TBDBITL Club** 0.00 0. 0.00 0.00 0.00 308.00 0. 0.00 -308.00 -308.00 308.00 Script Ohio Club 0.00 1,700.00 0.00 0.00 3,700.00 Hyper-Active Band 1,700.00 1,700.00 0.00 -2,000.00 -2,000.00 3,700.00 0. -500.00 0.00 0.00 0.00 0.00 500.00 0.00 0.00 500.00 -500.00 **Golf Outing** 0.00 0.00 0.00 0.00 0.00 0.00 44.00 527.10 0.00 0.00 4.00 0.00 0.00 0.00 0.00 1,100.00 44.00 0.00 2,600.00 -5,332.10 -5,332.10 5,376.10 1,145.00 Active Band Endowment Income Parking Printing & Copying Insurance & Bonds Mailing & Postage Membership Dues Sales to Members Ordinary Income/Expense Instrument Fees Interest income **Transportation** Performances Trip Expense Net Ordinary Income Total Expense Donations Total Income **Tax Prep** Bank fee Donation Flowers **Gross Profit** Expense Trips Gifts Golf Income Net Income

Page 1

The OSU Marching Band Alumni Club Profit & Loss Prev Year Comparison January 1 through May 12, 2019

	Jan 1 - May 12, 19	Jan 1 - May 12, 18	\$ Change
Ordinary Income/Expense			
Income			
Donations	447.30	68.67	378.63
Endowment Income	188.66	119.24	69.42
Golf income	0.00	150.00	-150.00
Interest income	229.10	228.21	0.89
Membership Dues	6,755.00	7,230.00	-475.00
Performances	1,700.00	1,850.00	-150.00
Sales to Members	28.00	466.40	-438.40
Trips	44.00	0.00	44.00
Total Income	9,392.06	10,112.52	-720.46
Gross Profit	9,392.06	10,112.52	-720.46
Expense			
Bank fee	315.67	498.82	-183.15
Donation	3,700.00	0.00	3,700.00
Flowers	63.37	0.00	63.37
Gifts	771.06	280.53	490.53
Golf	500.00	163.96	336.04
Instrument Fees	2,600.00	0.00	2,600.00
Insurance & Bonds	1,099.00	1,099.00	0.00
Mailing & Postage	549.36	8,179.41	-7,630.05
Meals Expense	0.00	77.92	-77.92
Merchandise	0.00	345.00	-345.00
Parking	4.00	8.00	-4.00
Printing & Copying	11.87	2,943.62	-2,931.75
Tax Prep	75.00	75.00	0.00
Transportation	1,100.00	0.00	1,100.00
Trip Expense	1,145.00	0.00	1,145.00
Total Expense	11,934.33	13,671.26	-1,736.93
Net Ordinary Income	-2,542.27	-3,558.74	1,016.47
Net Income	-2,542.27	-3,558.74	1,016.47

Profit & Loss Prev Year Comparison January 1 through May 12, 2019

	% Change
Ordinary Income/Expense	
Income	
Donations	551.4%
Endowment Income	58.2%
Golf income	-100.0%
Interest income	0.4%
Membership Dues	-6.6%
Performances	-8.1%
Sales to Members	-94.0%
Trips	100.0%
Total Income	-7.1%
Gross Profit	-7.1%
Expense	
Bank fee	-36.7%
Donation	100.0%
Flowers	100.0%
Gifts	174.9%
Golf	205.0%
Instrument Fees	100.0%
Insurance & Bonds	0.0%
Mailing & Postage	-93.3%
Meals Expense	-100.0%
Merchandise	-100.0%
Parking	-50.0%
Printing & Copying	-99.6%
Tax Prep	0.0%
Transportation	100.0%
Trip Expense	100.0%
Total Expense	-12.7%
Net Ordinary Income	28.6%
Net Income	28.6%

	The OSU Profit 8 Jan	SU Marching Band Alumni it & Loss Budget vs. Ac January through December 2019	The OSU Marching Band Alumni Club Profit & Loss Budget vs. Actual January through December 2019	Slub ual		
		Active Band			Golf Outing	
	Jan - Dec 19	Budget	\$ Over Budget	Jan - Dec 19	Budget	\$ Over Budget
Ordinary Income/Expense Income Donations	0.00			0.00		
Endowment Income Golf income Instrument Rentals	0.00	4 529 00	4 529 00	0.00	15,957.31	-15,957.31
Interest income Membership Dues	0.00			0.00		
Performances Registrations	0.00	18,700.00	-18,700.00	0.00		
Reunion Food Reunion Game Misc Sales to Members	0.00			0.00 0.00 0.00		
Tickets Trips	0.00 44.00			0.00		
Total Income	44.00	23,229.00	-23,185.00	0.00	15,957.31	-15,957.31
Gross Profit	44.00	23,229.00	-23,185.00	0.00	15,957.31	-15,957.31
Expense Archives	0.00			0.00		
Awards Bank fee	0.00			0.00	169.00	-169.00
Contract Help Contribution to Endowment Fund	0.00	1,000.00	-1,000.00	0.00		
Donation Flowers	0.00			0.00		
Gifts Golf	527.10 0.00			0.00	11 110 79	-10 610 79
Instrument Fees	2,600.00	757.00	1,843.00	0.00		0.000
Insurance & bonds Mailing & Postage Mode Eveneration	0.00			0.00		
meals Expense Merchandise	0.00			0.00		
Parking Parties	4.00	310.20	-306.20	0.00		
Printing & Copying	0.00			0.00		
Supplies	0.00			0.00		
Tax Prep Tickets Exnense	0.00			0.0		
Transportation Trip Expense	1,100.00	1,676.20	-576.20	0.0		
Total Expense	5,376.10	3,743.40	1,632.70	500.00	11,279.79	-10,779.79
Net Ordinary Income	-5,332.10	19,485.60	-24,817.70	-500.00	4,677.52	-5,177.52
Net Income	-5,332.10	19,485.60	-24,817.70	-500.00	4,677.52	-5,177.52

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The OSU Marching Band Alumni Club Profit & Loss Budget vs. Actual January through December 2019

	Ŧ	Hyper-Active Band			Reunion Game	
	Jan - Dec 19	Budget	\$ Over Budget	Jan - Dec 19	Budget	\$ Over Budget
Ordinary Income/Expense Income						
Donations	0.00			0.00		
Endowment income Golf Income	0.00			0.00		
Instrument Rentals	0.00			0.00	2,835.00	-2,835.00
Interest income Membershib Dues	0.0			0.00		
Performances	1,700.00	30,457.35	-28,757.35	00.0		
Registrations	0.00	•		0.00	11,685.00	-11,685.00
Reunion Food	0.00			0.00	4,200.00	4,200.00
Reunion Game Misc Sales to Members	000			0.00	00.00	00.0
Tickets	00.0			0.00	97,205.00	-7.09.00
Trips	0.00			0.00		
Total Income	1,700.00	30,457.35	-28,757.35	0.00	116,634.00	-116,634.00
Gross Profit	1,700.00	30,457.35	-28,757.35	0.00	116,634.00	-116,634.00
Expense						
Archives	0.00			0.00		
Awards	0.00			0.00		
Bank fee	0.00			0.00	2,699.69	-2,699.69
Contract Help	0.00			0.00		
Contribution to Engowment Fund Donation	3 700 00			0.00		
Flowers	0.00			0.0		
Gifts	0.00			0.00	7,556.19	-7.556.19
Golf	0.00			0.00		
Instrument Fees	0.00			0.00		
Insurance & Bonds Mailing & Doctano	0.00			0.00		
Meals Expense	000			0.00	1,121.08	-1,127.68
Merchandise	0.00			00.0		
Parking	0.00			0.00	2,600.00	-2,600.00
Parties	0.00			00.0	7,267.89	-7,267.89
Printing & Copying	0.00			0.00	261.27	-261.27
Supplies	0.00			0.00	15.01	46.04
Tax Prep	0.00			0.00		
Tickets Expense	0.00			0.00	97,500.00	-97,500.00
I ransportation Trip Expense	0.00	4,085.10	4,085.10	0.00		
Total Expense	3,700.00	4,085.10	-385.10	0.00	119,057.73	-119,057.73
Net Ordinary Income	-2,000.00	26,372.25	-28,372.25	0.00	-2,423.73	2,423.73
Net Income	-2,000.00	26,372.25	-28,372.25	0.00	-2,423.73	2,423.73

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The OSU Marching Band Alumni Club Profit & Loss Budget vs. Actual January through December 2019

		Script Ohio Club			TBDBITL Club	
	Jan - Dec 19	Budget	\$ Over Budget	Jan - Dec 19	Budget	\$ Over Budget
Ordinary Income/Expense Income						
Donations	0.00			447.30	4.666.30	-4 219 DD
Endowment Income	0.00			188.66	375.09	-186,43
GON Income Instrument Rentals	0.00			0.00		
Interest income Momborchis Ducc	0.00			229.10	708.84	479.74
Performances	0.00			0.00	20,510.00	-13,755.00
Registrations	0.00			0.00		
Reunion Food Reunion Game Misc	0.0			0.00		
Sales to Members	0.00			28.00	1,503.40	-1,475.40
Tickets Trips	0.00			0.00		
Total Income	0.00			7,648.06	27,763.63	-20,115.57
Gross Profit	0.00			7,648.06	27,763.63	-20,115.57
Expense						
Archives	0.00			0.00	2,590.44	-2,590.44
	0.00			0.00	020.90	GB.020-
Bank ree Contract Help	0.00			315.67	729.42	-413.75
Contribution to Endowment Fund	0.00			00.0	50.000.00	-50.000.00
Donation	0.00			0.00	2,905.41	-2.905.41
Flowers	0.00			63.37	269.89	-206.52
Gifts	00.00	280.53	-280.53	243.96	1,058.02	-814.06
Golf	0.00			0.00		
Instrument Fees	0.00			0.00		
Insurance & Bonds	0.00			1,099.00	2,677.94	-1,578.94
Mailing & Postage	308.00	3,392.59	-3,084.59	241.36	12,861.60	-12,620.24
Merchandisc	0.0	ZR'11	ZR.11-	0.00	1,450.00	-1,450.00
Parking	00.0			0.00	045.00	-645.00
Parties	0.00			0.00	1.383.21	-1.383.21
Printing & Copying	0.00			11.87	3,758.50	-3.746.63
Rent	0.00			00.00	569.00	-569.00
Supplies	0.00			0.00		
Tax Prep	0.00			75.00	75.00	0.00
Tickets Expense	0.00			0.00		
i ransportation Trip Expense	0.0			0.00		
Total Expense	308.00	3,751.04	-3,443.04	2.050.23	81.610.38	-79.560.15
Net Ordinary Income	-308.00	-3,751.04	3,443.04	5,597.83	-53,846.75	59,444.58
Net Income	-308.00	-3,751.04	3,443.04	5,597.83	-53,846.75	59,444.58

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I RE USU MARCNING BANG AIUMNI CIUD Profit & Loss Budget vs. Actual January through December 2019

		TOTAL	
	Jan - Dec 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Donations	447.30	4 666 30	A 219 DD
Endowment Income	188.66	375.00	CV 301
Golf income	000	15 057 04	04.001- 10 110 11
	00.0	10.108,01	10.108,01-
	0.00	1,364.00	-7,364.00
Interest income	229.10	708.84	-479.74
Membership Dues	6,755.00	20,510.00	-13,755.00
Performances	1,700.00	49,157.35	-47,457.35
Registrations	0.00	11.685.00	-11.685.00
Reunion Food	0.00	4 200 00	00000
Reunion Game Misc	000	0000	
Sales to Members	28.00	00.0	0000 UN 101 CT
Tickets	000	07 205 00	04.401,2-
Trips	44.00	00.0	44.00
Total Income	9,392.06	214,041.29	-204,649.23
Gross Profit	9,392.06	214.041.29	-204.649.23
Evenee	•		
Arabian			
ALCHIVES	0.00	2,590.44	-2,590.44
Awards Bool for	00.0	636.95	-636.95
	315.67	3,598.11	-3,282.44
Contract Help	0.00	1,000.00	-1,000.00
Contribution to Endowment Fund	0.00	50,000.00	-50,000.00
Lonation	3,700.00	2,905.41	794.59
FIOWERS	63.37	269.89	-206.52
	1/1.06	8,894.74	-8,123.68
Golf	500.00	11,110.79	-10,610.79
Instrument Fees	2,600.00	757.00	1,843.00
Insurance & Bonds	1,099.00	2,677.94	-1,578.94
Mailing & Postage	549.36	17,381.87	-16,832.51
Meals Expense	0.00	1,527.92	-1,527.92
Merchandise	0.00	645.00	-645.00
Parking	4.00	2,910.20	-2,906.20
Parties	0.00	8,651.10	-8,651.10
Printing & Copying	11.87	4,019.77	4,007.90
Kent	0.00	569.00	-569.00
Supplies	0.00	45.01	-45.01
Tax Prep	75.00	75.00	0.00
Tickets Expense	0.00	97,500.00	-97,500.00
Transportation	1,100.00	5,761.30	-4,661.30
I rip Expense	1,145.00	0.00	1,145.00
Total Expense	11,934.33	223,527.44	-211,593.11
Net Ordinary Income	-2,542.27	-9,486.15	6,943.88
Net Income	75 642 2-	-0 486 15	5 0 4 3 5 0 4 3
		a motio	00.04-0,0

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05/13/19

Accrual Basis

The OSU Marching Band Alumni Club Profit & Loss Detail January 1 through May 13, 2019

500.00 700.00 950.00 1,450.00 60.07 113.02 113.35 172.02 172.29 80.00 2,855.00 6,480.00 6,705.00 6,755.00 6,755.00 250.00 347.30 447.30 447.30 188.66 188.66 58.59 229.10 229.10 1,700.00 13.00 28.00 28.00 44.00 53.45 106.90 160.35 315.67 44.00 9,392.06 315.67 9,392.06 Balance 97.30 58.59 1.08 0.40 52.95 0.33 0.27 80.00 2,775.00 3,625.00 225.00 50.00 500.00 250.00 500.00 250.00 250.00 13.00 53.45 53.45 53.45 53.45 155.32 188.66 188.66 229.10 6,755.00 1,700.00 28.00 44.00 44.00 250.00 315.67 447.30 9,392.06 9,392.06 Amount Hyper-Active ... Hyper-Active ... Hyper-Active ... Hyper-Active ... Hyper-Active ... TBDBITL Club **TBDBITL Club** Active Band Class Metro Data Center, LLC (Matt Adams) Cash donations at Bostick Tailgate HAB Performance 02-03-2019 Marysville HS Alumni May 11 Ohlo State Alumni Association 4/12 Buck I Run pre-ra... OSUAA Reward Program - Pizza Party reimburse 2018 AlumnI Club Rebate - College Traditions Donation to TBDBITL Club Balance of Trip Account held by Ron D. Membership Dues Membership Dues received April 2019 Dues received by Derrick Dues checks received by Derrick Memo Andrew Moore - Mdse Sales Darrell Cottrill - Mdse Sales Kroger Rewards donation Membership Dues Interest Interest Interest Interest Interest Interest Interest Interest OSU Alumni Association College Traditions Alice Schuh Name Ron Donnell Kroger Finet Finet Finet Num 25108 5849 326 1021 63968 1085 8520 1130 3994 01/31/2019 01/31/2019 02/28/2019 03/31/2019 03/31/2019 04/30/2019 04/30/2019 03/29/2019 04/15/2019 04/19/2019 05/07/2019 03/05/2019 05/07/2019 05/07/2019 02/04/2019 03/04/2019 04/01/2019 02/01/2019 02/25/2019 01/15/2019 01/03/2019 03/25/2019 02/28/2019 03/27/2019 01/15/2019 02/01/2019 02/01/2019 04/08/2019 01/03/2019 Date Total Endowment Income Total Merchant Fees Total Membership Dues Total Sales to Members Endowment Income Total Interest Income Membership Dues Total Performances Merchant Fees Sales to Members Ordinary Income/Expense Interest income Total Donations Performances Donations Total Trips Total Income Bank fee Type Trips Expense **Gross Profit** Income Deposit Check Check Check Check

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_		Basis
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I he USU Marching Band Alumni Club Profit & Loss Detail January 1 through May 13, 2019

	Type	Date	Num	Name	Memo	Class	Amount	Balance
	Total Bank fee						315.67	315.67
Check	Donation	03/25/2019	1867	Ohio State University	Donation to Cheerleading Fund #605407 for 2016-201	Hvper-Active	3,700,00	3 700 00
	Total Donation	_			7		3,700.00	3,700.00
Check	Flowers	03/18/2019	1866	Michelle P. Jackson	Reimburse - Flowers	TBDBITL Club	63.37	63.37
	Total Flowers						63.37	63.37
Check	Gif	ts 4th & 5th Year Alumni Hats 02/17/2019	s 1848	Oasis Embroidery	15 additional red cans ordered by s. oraf - 4th/5th vear	TBDBITL Club	90 5.6	an Fr
	Total 4th &	Total 4th & 5th Year Alumni Hats	Hats				90.56	90.56
Check	Directors	02/26/2019	1851	Judy Baird	2018 Gift Cards - Alumni Directors. Staff	Active Band	527 10	£27.10
	Total Directors	tors		•			527.10	527.10
Check	Gifts - Other	ler 03/18/2019	1866	Michelle P. Jackson	Reimburse - Flowers 2018	TBDBITL Club	153.40	153.40
	Total Gifts - Other	- Other					153.40	153.40
	Total Gifts						771.06	771.06
	Golf Greens Fees	es						
Check		03/30/2019	1868	Golf Club of Dublin	Deposit for 8/30/19 Golf Outing	Golf Outing	500.00	500.00
	I otal Greens Fees	ns rees					500.00	500.00
	Total Golf						500.00	500.00
Check	Instrument Fees	es 02/26/2019	1852	Harry Blattsey	Refind - Gamany Instrument Cherched Box Eron	Acting Band		
Check		02/26/2019	1853	Dan Roseler	Refund - Germany Instrument Checked Bag Fees	Active Band	200.00	400.00
Check		02/26/2019	1855	Lyndsey Lawlis	Retund - Germany Instrument Checked Bag Fees Retund - Germany Instrument Checked Bag Fees	Active Band Active Band	200.00	600.00 800.00
Check		02/26/2019	1856 1857	Andrew Carringer Clint Philins	Refund - Germany Instrument Checked Bag Fees Refined - Germany Instrument Pentel Denceit	Active Band	200.00	1,000.00
Check		02/26/2019	1858	James Esswein	Refund - Germany Instrument Rental Deposit	Active Band	200.00	1,400.00
Check		02/26/2019	1859 1860	Bill Overmyer David Barnhart	Refund - Germany Instrument Rental Deposit	Active Band	200.00	1,600.00
Check		02/26/2019	1861	Matthew Sanders	Refund - Germany Instrument Rental Deposit	Active Band	200.00	2,000.00
Check		02/26/2019	1863	Uane Lavender Eric or Jena Evans	Refund - Germany Instrument Rental Deposit Refund - Germany Instrument Rental Deposit	Active Band Active Band	200.00 400.00	2,200.00
	Total Instrument Fees	nt Fees					2,600.00	2.600.00
Check	Insurance & Bonds 02/1	sonds 02/17/2019	1849	Thompson Insurance	Emplovee Dishonesty Bond exp 2/27/2020	TBDBITL Club	1 099 00	1 000 00
	Total Insurance & Bonds	a & Bonds					1.099.00	1 099 00
Check	Mailing & Postage Script Ohio Club 02/17	tage o Club 02/17/2019	1847	Shelley Graf	Script Ohio mailbox - annual fee - raimburse	Scrint Ohio Club	UU BUE	
	Total Script	Total Script Ohio Club		•			308.00	308.00
Chool		Mailing & Postage - Other						
Check Check		02/28/2019 02/28/2019 03/18/2019	1845 1864 1866	Pete Borlin USPS Michelle P. Jackson	USPS Shipping - member sales 200 Stamps (2 rolls) Reimburse - Stamps 2018	TBDBITL Club TBDBITL Club TBDBITL Club	106.36 110.00 25.00	106.36 216.36 241.36
	Total Mailin	Total Mailing & Postage - Other	ther				241.36	241.36

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Accrual Basis

I ne USU Marcning Band Alumni Ciub Profit & Loss Detail January 1 through May 13, 2019

	Type	Date	Num	Name	W	Memo	Class	Amount	Balance
	Total Mailing & Postage	t Postage						549.36	549.36
Check	Parking	04/10/2019	1869	Robert Jones	Bob Jones - Parking Reimburse	iburse	Active Band	4.00	4.00
	Total Parking							4.00	4.00
Check	Printing & Co	Printing & Copying 03/18/2019	1866	Michelle P. Jackson	Reimburse - FedEx		TBDBITL Club	11.87	11.87
	Total Printing & Copying	& Copying						11.87	11.87
Check	Tax Prep	02/26/2019	1850	Dan Eck	Tax prep, software fees		TBDBITL Club	75.00	75.00
	Total Tax Prep							75.00	75.00
Check	Transportation	n 01/31/2019	1845	Cardinal Transportation, Ltd	TBDBITL 8/24 Confirm #108179 Lakeside	08179 Lakeside	Active Band	1,100.00	1,100.00
	Total Transportation	rtation						1,100.00	1,100.00
Check	Trip Expense	03/18/2019	1865	Judy Baird	Reimburse for Germany Ru	Reimburse for Germany Registration Fee to Historic P	Active Band	1,145.00	1,145.00
	Total Trip Expense	ense						1,145.00	1,145.00
Tot	Total Expense							11,934.33	11,934.33
et Ordina	Net Ordinary Income							-2,542.27	-2,542.27
Net Income								-2,542.27	-2,542.27

APPENDIX C



THE OHIO STATE UNIVERSITY

Marching and Athletic Bands

School of Music

110 Weigel Hall 1866 College Road Columbus, OH 43210

614-292-2598

tbdbitl.osu.edu

April 5, 2019

Derrick Mills c/o TBDBITL Alumni Club Inc 2200 Olentangy River Rd Columbus, OH 43210-1035

Dear Derrick,

I am pleased to personally share the success of the 100% TBDBITL campaign with you. Through a concentrated 18-month effort, Buckeyes came together to raise a transformational \$8.64 million for marching band student scholarships. Thank you!

Our talented, dedicated marching band students will have the scholarship support they deserve thanks to your generosity. The funds you have helped us raise will strengthen the band, but will also assist students from around the university and across disciplines in earning their degrees for generations to come.

My students are grateful for your support of their educational dreams and recognition of their dedication to represent our institution with pride. We look forward to celebrating this milestone with you in the 2019 season.

Sincerely,

Christopher D. Hoch, PhD Director of Marching and Athletic Bands

We sincerely appreciate all you do. Thanks for your Constant support and encouragement of our stadents."

APPENDIX D

UPDATED SCRIPT OHIO BALANCES AS OF 5/10/19

TBDBITL - Script Ohio Fund - 309538

Available Balance: \$39,208.33

Money in the 180-day hold

Development Activity

Last activity Date: 05/10/2019

Cash: \$4,695.00

Gifts in 180-day hold (not in GL)

Gifts Held 6 Months: \$864.00

Gifts Held 5 Months: \$2,124.00

Gifts Held 4 Months: \$674.00

Gifts Held 3 Months: \$124.00

Gifts Held 2 Months: \$392.00

Gifts Held 1 Months: \$499.00

Gifts Current Month: \$18.00

607138 TBDBITL Scholarship Fund

Principal balance

\$1,013,<mark>769</mark>.22

Available bal

\$9,037.36

607139 **TBDBITL Script OH**

Principal balance\$129,140.29Available Bal\$13,590.31

641802 Dot the "I" Marching Band

 Principal balance
 \$1,007,244.37

 Available Bal
 \$114,107.98

647693 Woods TBDBITL Marching Band Fund

Principal balance\$100,522.36Available Balance\$15,607.77

647698 **100% TBDBITL endowed** Scholarship (formerly 483164)

Principal balance \$435,368.53

Available Balance \$4,004.92

APPENDIX E

The Script Ohio committee held its most recent meeting on Monday,

April 15, 2019 at 6:00 PM in the conference room at the Steinbrenner

Band Center, with nine committee members in attendance.

2. Under the chairman's report, we discussed:A. Pete Boriin will update the database by using the mailed member

forms from Shelley Graf. B. Future SOC meeting schedule is Monday, June 3 at 6:00 PM, and Monday, September 16 at 7:00 PM, both meetings in the Steinbrenner Band Center conference room. D. Purchase of Script Ohio ball caps - Shelley Graf Shelley displayed two caps - our previous one and one from a vendor that the OSUMB uses. We will get a small sample from the OSUMB vendor.

3. Shelley graf presented update account balances and reported on

the progress of the 100% TBDBITL

campaign. Shelley Graf reported per Katherine Goliver at the OSU Foundation we received 8.6 million in pledges from 2,440 donors

4. Chris Hoch reviewed the OSUMB season to date and will have a list

of instrument needs for our June meeting.

5. The initial proposed date for the next Script Ohio committee

meeting is on Monday, June 3, 2019 at 6:00 PM in the Steinbrenner

Band Center conference room. As always, meeting dates are chosen

when Dr. Hoch is available and when we can attract the best

attendance.

Greg Daniel, 2018 - 2019 Chairperson

the Script Ohio Club

APPENDIX F

Alumni Association News and Information – May, 2019

- Association Sponsored Events can be found on our website
- <u>http://www.osu.edu/alumni/activities-and-events/events/</u>
 - Resume Night & Intro to LinkedIn May 22
 - Young Alumni Scarlet & Grapes Wine Tasting May 23
 - Ohio State Day @ Columbus Zoo June 29
 - Ohio State Day @ Columbus Crew July 6
 - Outdoor Movie Night @ COSI July 10
 - 2019 Club & Society Leadership Symposium September 5 & 6
 - 2019 Homecoming vs. Michigan State October 5
- Reminder, all DocuSign forms must be submitted 30 days after the event to be eligible for reimbursable programming funds in FY 19
- Alumni APP launched on May 5 to the graduating class of 2019. Complete launch for all alumni is coming this fall.
- Looking for a unique gift for a special celebration Check out the Oval Collection which benefits the OSUAA Scholarship Fund - <u>https://partners.vinoshipper.com/ohio-state</u>
- Workamajig has been replaced with Workfront for all event and communication needs
 - <u>https://osu.attask-ondemand.com/login</u>
 - i. Username is your society email address
 - ii. Password is buckeyes1234
 - Be sure to upload all documents when submitting
 - 2-3 weeks for an email send
 - 4-6 weeks for print or to set-up event registration
 - 24-48 hours for a web update
- Sesquicentennial planning
 - Between 9/7/19 and 3/22/20
 - Encouraging all alumni groups to host a 150th Celebration Dinner
 - i. Call it a Time & Change Celebration Dinner
 - ii. Have an alumnus represent each decade and share stories from their time on campus
 - Or keep it simple and gather with cake and ice cream to celebrate this occasion
 - Or include the celebration during an event you already have planned during those 6 months
 - Major campus celebration the weekend of March 19-23, 2020
- Repeat Reminders
 - Join the Buckeye Room https://www.osu.edu/alumni/communities/the-buckeye-room.html
 - Join Alumni Fire (Mentoring Web Platform) <u>www.osu.alumnifire.com</u>

APPENDIX G

2019 Active Band Schedule

Rehearsals are 1st and 3rd Mondays of each month.

Scheduled Performances

Monday, May 27 Worthington Memorial Day Parade \$500

Monday, May 27 Wesley Glen (see above) \$500

Sunday, June 9 Park of Roses \$500

Saturday, June 22 Knox County (Ariel Foundation Park) \$2,000 plus food and drink for band members

Thursday, July 4 UA Parade \$1,000

Sunday, July 21 Scioto Country Club \$1,500 Refreshments are provided

Sunday, August 4 Worthington Concert on the Green \$550

Friday, August 16 Allen County Fair \$2,400 plus meal for members and guests ((Harry Schutt may also contribute a personal check as in the past)

Saturday, August 17 Bucyrus Vets Ceremony no fee, participating members and guests are fed lunch after event

Saturday, August 17 Bucyrus Concert and Parade \$1,500 plus food and drink by local business or VFW (meal at Herb Kleine's home following parade)

Saturday, August 24 Lakeside \$4,800 plus meal for members (guests are invited for \$12)

Travel

As of 5/13/2019 there are 65 members and 38 guests signed up for the trip.

Deadline to sign up is September 1.

Will have more details at next meeting.

Arrendix H

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