TBDBITL Alumni Club, Inc. Board of Governors January 27, 2020

Call to Order: A regular meeting of the Board of Governors, TBDBITL Alumni Club, Inc., was held at the Ohio State University Alumni Association Longaberger Alumni House, Columbus, Ohio, on January 27, 2020. The meeting commenced at 7:00 pm with President Zacke Naughton presiding.

Board members in attendance: Sam Antenucci, Heather Blackmon-DoForno, Lindsay Conkel, Sean DeLong, Tess Green, TJ Hersch, Michelle Jackson, Phil Kirkendall, Jill McQuaid, Zacke Naughton, Alex Nicolozakes, Kevin Smith, and Anne Will.

Past Presidents and Committee Chairs in attendance: Denny Beis, Pete Boriin, Larry Cohen, Ron Donnell, Dr. Paul Droste, Beth Giffin, Brian Golden, Shelley Graf, Dr. Chris Hoch, Derrick Mills, Ryan Rupp, Heather Phillips Smith, and Tom Trinter.

Members and Committee Chairs on conference call: Doug Behn, Dan Eck, Jack Elson, Jeff Jordan, and Mike Riley.

Members and Committee Chairs notifying not able to attend: Erick Alden, Greg Daniel, Ron Daron, Sarah Diemand, Jeff Dury, Dr. Jan Ebert, Craig Little, Mark Lowe, and Allison Pallard.

OSUMB Student Representatives in attendance: Josh Drouillard and Sydney Reik.

Adoption of Agenda: A motion was made by Mr. Trinter to adopt the agenda. The motion was seconded by Mr. Cohen. **Motion carried.**

Adoption of Minutes. A correction was suggested for the minutes of August 30, 2019, with one word to be changed in item #6 from "Stadium" to "St. John Arena." This will be updated by Secretary Jackson and the motion to adopt the corrected minutes was made by Mr. Trinter with all approving the motion.

A motion was made by Miss Conkel to approve the minutes from October 14, 2019. The motion was seconded by Miss Antenucci. **Motion carried.**

President's Remarks.

- A. President Naughton stated that the financial reports were being passed around to the members to read at their leisure; and other committee reports can still be submitted if they were not sent in time for this meeting.
- B. A TBDBITL Alumni Club calendar was created- see Appendix A. If any other events or dates need to be added, please alert President Naughton and these will be listed on the TBDBITL website calendar section.
- C. President Naughton recognized and thanked the participants in all of numerous events and performances that occurred in the last few months of 2019.

OSUMB Report. Dr. Hoch reviewed all of the events that the OSUMB participated in during the end of 2019 and the New Year. This included hometown and away concerts, a recording session, the Big Ten Championship game, and the Fiesta Bowl trip. Dr. Hoch thanked the Board for the pizza party and for the active band covering basketball games while the students were on break. The 2020 season preparations are underway and the OSUMB did accept an invite to the BOA Grand Nationals in Indianapolis later this year. In addition, the Drum Major tryouts will be held on April 25, 2020. Finally, a new CD has been released named "Across Buckeye Nation." It will represent the years 2015-2017.

Student Representatives. Dr. Hoch introduced the new students who will be attending the board meetings: they are Josh Drouillard from I-Row and Sydney Reik from F-Row.

OSUAA Report. Mr. Little was not able to attend, but provided information from last November and also January 2020. See Appendices B and C.

Committee Reports.

- 1. Active Band. Mr. Donnell reports that the 2020 schedule is complete, see Appendix D. Mr. Donnell also stated that he will step down as Chairman after 2020, with the hopes that a new Chairman can be found to begin in 2021. Dr. Droste thanked Ron for all of his dedication and diligence these past 8 years, and the Board commenced to thank him also.
- 2. Finance. Mr. Kirkendall referenced the Executive Summary that was given to members (see Appendix E) and thanked Mr. Eck for his assistance. More information will be discussed in "New Business."
- **3.** Nominating. Mr. Mills reported that the committee is working on strategies to fill the at-large position that remains open, with the hopes to have more information at the March meeting.
- **4.** Pizza Party. See Appendix F. Miss Graf shared that the Pizza Party was a fun celebration for both the students and the alumni serving. The date for 2020 is December 2nd.
- 5. Strategic Plan. Mr. Smith and Mr. Elson engaged discussion and reviewed a Power Point presentation about the three phases begun for the strategic planning: a) Collect information by sending surveys; b) Look at the data and analyze it; c) Send back the results with recommendations for operations and tactics. Both the OSUMB and TBDBITL members were sent surveys; OSUMB had a 72% response rate while TBDBITL had a 41% response rate. The next steps will be to fully review and analyze the data and this will be presented to the Board in the future.

Committee Reports without discussion:

- 1. Development Fund. See Appendix G.
- 2. Travel. See Appendix H.
- 3. Ways and Means. See Appendix I, including a check donation/receipt from College Traditions.

Committees without reports: Adopt-A-Row, Archives, Audit, Awards, Computer, Family Events, Golf Outing, Hyperactive Band, Legal, Membership, Mentoring, Newsletter, Outreach, Policy, Publicity, Reunion, Script Ohio Club, Social Media, and Special Events.

Old Business. President Naughton presented the 2019 Diamond Ohio award to Mr. Eck for his years and dedicated service as the treasurer.

New Business.

- A. President Naughton reviewed that with our club having the "Outstanding Society" level for participation, we have opportunities to benefit from several earned perks. One option is to have an outstanding alumni member speak at a benefit. Miss Conkel engaged former football player Jimmy Bell to participate in the Golf Outing, and he was well received. Another benefit that we may use is a free post card mailing for our members-this asset can be utilized for membership reminders or reunion, for example. Please inform President Naughton if there are any other ideas before it expires this year.
- B. 2019 Pledge Payment. Mr. Kirkendall referenced the Executive Summary (Appendix E). Funding is sufficient for our fourth payment (of five). Mr. Eck stated that cash flow is low at this time of year but this is expected. A motion was made by Dr. Droste to proceed in making the 2019 pledge of \$50,000. The motion was seconded by Dr. Hoch. After discussion, a vote was taken with members both present and on the phone (total 29 members, no abstains) and the ayes have it. Motion carried.
- C. Finance Software Update. Mr. Kirkendall offered the option for new software-see Appendix J. It will permit a "read only" access and a cost of \$24/month. A motion was made from the Finance Committee to accept this software. Discussion ensued, and a vote was taken with members both present and on the phone (total 28 members, no abstains) and the ayes have it. **Motion carried.**
- D. Social Event. Miss Green discussed how she has been working with President Naughton and Tyler Provo (an I-Row alumni) with the potential for creating an event to engage younger alumni that doesn't always involve playing an instrument. The board is encouraged to share any ideas with the hopes that there will be several events through the year.
- E. Fundraising. Dr. Nicolozakes asked for the board to think about creative ideas to continue fundraising for the OSUMB-such as making calendars with band photos each month. Discussion evolved regarding working with Kappa Kappa Psi (who has created a similar product) and working with the University and other appropriate departments.
- F. OSUAA President Jim Smith and Departure. President Naughton shared that Mr. Smith will be resigning on April 1, 2020. Mr. Jordan discussed how Mr. Smith has been such an advocate for the OSUMB, the TBDBITL Alumni Club, and the 100% TBDBITL campaign among other supportive opportunities over the past four years. Discussion ensued, and Dr. Droste made the motion to award an Honorary TBDBITL Alumni membership to Mr. Smith and expedite the process so it can be given at our March meeting. This was seconded by Mr. Jordan. **Motion carried.**

Announcements.

- 1. Birthdays; anniversaries; new births; engagements; and a health update were shared regarding our board members.
- 2. Dr. Nicolozakes mentioned that there will be a future pep band in Wooster with a local hospice to fundraise for the OSUMB students. This will be on March 28, 2020 and more information will be sent out by Mr. Daniel.

ADJOURNMENT. A motion was made by Mr. Mills to adjourn. The motion was seconded by Mr. DeLong; **motion carried.**

NEXT MEETING: Monday, March 9, 2020, at the Ohio State University Alumni Association Longaberger Alumni House, at 7:00 pm.

Respectfully submitted, Michelle Ruess Jackson, Secretary

Attachment A: TBDBITL Alumni Club Calendar (General/2020)

Event Name	Date	Committee	Description
Fiscal Year Start	July 1	N/A	Aligns with that of OSUAA
Board Meeting	July	All	Budget Submission, Awards Voting
Parade	July 4*	Hyper Active	Upper Arlington
Adopt-a-Row	August	Adopt-a-Row	Meal frequency & dates done in coordination with OSUMB
Membership Meeting	Aug/Sep	A11	Done in coordination with Reunion
Golf Outing	Aug/Sep	Golf Outing	Done in coordination with Reunion (9/4/20)
Reunion	Aug/Sep	All	Date at direction of Athletics (9/5/20)
Rehearsal & Performance Season Start	August	Active Band	2 370 48 41 41 41 41 41 41 41 41 41 41 41 41 41
Script Ohio Mailing	October	Script Ohio Club	
Parade	Sep/Oct	Hyper Active	Friday of Homecoming Week (9/25/20)
Board Meeting	October	All	Reunion Recap
Fall Newsletter	Oct/Nov	Publicity/ Newsletter	Deadline for content determined by Edito
Board Meeting	November	All	
Hyper Friday	November	Special Events	Friday before M*ch*gan week (11/20/20)
Pizza Party	Nov/Dec	Pizza Party	Wednesday before Finals week (12/2/20)
Board Meeting	January	All	
Rehearsal & Performance Season Start	January	Active Band	
Membership Drive	January	Membership	Letter posting & mailing done with Computer Committee
Basketball Bands	Dec/Jan	Active Band	Completed over Christmas Break
Buckeye Cruise for Cancer	February	Special Events	Membership determined Q2 of previous year based on Hyper activity
Board Meeting	March	All	· · · · · · · · · · · · · · · · · · ·
Spring Newsletter	April/May	Publicity/ Newsletter	Deadline for content determined by Editor
Spring Game	April/May	FYI	4/11/20
Board Meeting	May	All	II A A I AU
Parade	May	Hyper Active	Memorial Day
Drum Major Tryouts	May	Family Events	Tribinorial Day
Fiscal Year End	June 30	N/A	Aligns with that of OSUAA

Attachment B: OSUAA News (November 2019)

- Association Sponsored Events can be found on our website
- http://www.osu.edu/alumni/activities-and-events/events/
 - HireOhio Alumni Career Fair November 12
 - Buckeye Smart Introduction to Cancer Genetics—November 12
 - Family Friday at Longaberger Alumni House -November 22
 - Ohio State Day of Giving March 22, 2020
 - Buckeyes Give Day of Service April 4, 2020
 - OSU Alumni Book Club ongoing, Ohio State Book Club
- Reminder, all DocuSign forms must be submitted 30 days after the event to be eligible for reimbursable programming funds in FY 20.
- All of our alumni groups are encouraged to host a Strategy Planning Retreat. We have a template agenda already created and someone from our staff is willing to facilitate. Plan on about 3 ½ hours.
- Alumni APP has had a soft launch. Download in app store now in both iPhone and Android. All alumni and fans can use as a guest, but those alumni with an OSU name.# will be able to log in and see more information. A marketing campaign will go to all alumni instructing how to get their name.# if one was never issued to them. Alumni can also contact The Ohio State University Alumni Association at osuaa@osu.edu or 800-762-5646 to get their name.#.
- Save the date for 12th Annual Alumni Society Hockey Night on Saturday, February 29, 2020 for Ohio State vs. Wisconsin. Time, cost and details will be sent in a few weeks. Pre-game tailgate and game ticket packages as well as a limited number of tailgate only for those with season tickets. If you wish to participate, please notify your society liaison by November 25.
- Great Ohio State gift options all benefit student scholarships.
 - 1. Ohio State University 150th Anniversary Collector's Ornament https://www.wendellaugust.com/osu2019
 - 2. The Oval Collection Wines https://partners.vinoshipper.com/ohio-state
 - 3. Time and Change: 150 Years of The Ohio State University Book https://ohiostatepress.org/books/titles/9780814213995.html
- Dates for Dinner for 12 Buckeyes cost is \$240 when you sign up you can select use programming funds and OSUAA will cover the cost
 - Monday, February 3 RSVP by January 13
 - Monday, March 2 RSVP by February 10
- Workfront for all event and communication needs has been streamlined
 - https://osu.attask-ondemand.com/login
 - i. Username is your society email address
 - ii. Password is buckeyes1234
 - iii. Be sure to select the option "Alumni Association Club and Society Requests"
 - Be sure to upload all details and verbiage
 - Be specific about the audience you want the communication to be sent to, here are some examples:
 - i. All of your alumni in Central Ohio
 - ii. All of your alumni in Ohio
 - iii. Just your active members in Ohio
 - 2-3 weeks for an email send (Email send date must be at least 1 week prior to an event)
 - 4-6 weeks for print or to set-up event registration
 - 24-48 hours for a web update
- Sesquicentennial planning

- Between 9/7/19 and 3/22/20
- Encouraging all alumni groups to host a 150th Celebration Dinner
 - i. Call it a Time & Change Celebration Dinner
 - ii. Have an alumnus represent each decade and share stories from their time on campus
- Or keep it simple and gather with cake and ice cream to celebrate this occasion
- Or include the celebration during an event you already have planned during those 6 months
- We have "An Event in-a-box" for you to enhance your event with decorations and swag
- Major campus celebration the weekend of March 19-23, 2020
- Repeat Reminders
 - Join the Buckeye Room https://www.osu.edu/alumni/communities/the-buckeye-room.html
 - Join Alumni Fire (Mentoring Web Platform) www.osu.alumnifire.com

Attachment C: OSUAA News (January 2020)

- Association Sponsored Events can be found on our website
- http://www.osu.edu/alumni/activities-and-events/events/
 - Buckeye Spotlight Student Lawyers: Warriors for Children January 8
 - Buckeye Smart: Stone Lab January 14
 - Speed Networking January 29
 - Society Hockey Night February 29
 - Ohio State Day with the Columbus Blue Jackets March 19
 - Ohio State Day of Giving March 22
 - Buckeyes Give Day of Service April 4
 - Ohio State Day at Cedar Point May 8
- Reminder, all DocuSign forms must be submitted 30 days after the event to be eligible for reimbursable programming funds in FY 20. Sign-in sheet/attendance list is required.
- All of our alumni groups are encouraged to host a Strategy Planning Retreat. We have a template agenda already created and someone from our staff is willing to facilitate. Plan on about 3 ½ hours.
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- Great Ohio State gift options all benefit student scholarships.
 - 4. The Oval Collection Wines https://partners.vinoshipper.com/ohio-state
 - 5. Time and Change: 150 Years of The Ohio State University Book https://ohiostatepress.org/books/titles/9780814213995.html
- Dates for Dinner for 12 Buckeyes cost is \$240 when you sign up you can select use programming funds and OSUAA will cover the cost
 - Monday, February 3 SOLD OUT
 - Monday, March 2 RSVP by February 10 (reminder to register ASAP as the event will fill up)
- Sesquicentennial planning
 - Between 9/7/19 and 3/22/20
 - Encouraging all alumni groups to host a 150th Celebration Dinner
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APPENDIX D

The 2020 Active Band schedule has been completed including contracts. The Schedule and Sign Up forms will be sent to the Active Band membership this week.

Memorial Day Parade Monday 5/25/20

Wesley Glen Monday 5/25/20

Livingston House Sunday 6/7/20

Park of Roses Sunday 6/14/20

July 4 UA Parade Saturday 7/4/20

Scioto CC Sunday 7/26/20

Worthington Concert on the Green Sunday 8/2/20

Alien County Fair Friday 8/21/20

8/22/20 is still open for Bucyrus if they get a sponsor

This year will be my eighth year as Active Band Chairman. It has been a great honor and privilege to have served in this capacity. After giving it much thought, I have decided to make 2020 my last year to serve as Chairman. Thus, I recommend that we start a search for someone to work with me for the remainder of the year 2020, and assume the Chairman's duties in 2021. I will continue on as Assistant Chair until such time as when I decide to retire.

So that there is no confusion, I wish to continue serving as Chairman of the TBDBITL Travel Committee.



EXECUTIVE SUMMARY

Income / Expense:

- Reunion
 - Since our last meeting in October, we received the breakdown of Reunion revenue by category. You can see ticket sales were down substantially from 2018, a total of 42.5%.
 - O Due to the drop in attendance, the other reunion related income and expenses came down proportionally as well.
- The club is showing an overall net profit for the year of \$40,000 prior to the pledge payment.
 - o When reviewing the P&L by class, each of the 4 primary activities generated a profit this year ranging in amounts of \$100 to \$18,000.
- 2019 Pledge Payment
 - o 2019 was the 4th year of a 5-year piedge the Club has made to support the Endowment Fund. The remaining piedges, as seen below, are \$50,000 for 2019 and 2020 with a stretch goal of an additional \$40,000 each year.
 - We have paid our \$50,000 pledged amount each year but have not been able to reach our stretch goals.
 - o Per the Balance sheet, our operating cash balance is roughly \$53,000 heading into 2020 with an additional \$3,000 in postage funds reserved and general reserves of \$87,000. While the pledge would deplete our operating account down to \$3,000, we are still expecting a few more deposits related to HyperFriday.
 - o Based upon our level of cash reserves and the fact that there is only one year left on the pledge, the Club is in a good position to meet its obligations.
 - We are requesting the approval of the Club to make the 2019 pledge of \$50,000.

Reminder – please provide details of any member or student events, including attendance rosters and expenses not already provided to me, for submission to OSUAA.

Financial Reports included in the Agenda

- 1. Balance Sheet as of Dec 31, 2019 Compare 2019 to 2018 (1 page)
- 2. Profit & Loss by Class as of Dec 31, 2019 (1 page)
- 3. Profit & Loss Summary as of Dec 31, 2019 Compare 2019 to 2018 (2 pages)
- 4. Profit & Loss Detail as of Dec 31, 2019 (9 pages)

Current pledges on record:

	Existing Pledge		Additional Pledge
December 31, 2016	\$50,000 PAID 12/8/16		
December 31, 2017	\$50,000 PAID 12/29/17	June 30, 2017	\$40,000
December 31, 2018	\$50,000 PAID 12/31/18	une 30, 2018	\$40,000
December 31, 2019	\$50,000	June 30, 2019	\$40,000
December 31, 2020	\$50,000	une 30, 2020	\$40,000
		June 30, 2021	\$40,000

disease language	, Active Band	Golf Outling	Hyper-Active Band	Reunion Game	Script Ohio Club	TBOBITL Club	TOTAL
dinary income/Expense							
Income							
Donations	0.00	0.00	0.00	0.00	0.00	3,191.87	3,191.8
Endowment Income	0.00	0.00	0.00	0.00	0.00	774.24	
Golf Income							
Main Reffle	0.00	698.00	0.00	0.00	0.00	0.00	698,00
Move Up Tee	0.00	180.00	0.00	0.00	0.00	0.00	
Mulligans	0.00,	205.00	0.00	0.00	0.00	0.001	
Player Registration	0.00	125.00	0.00	0.00	0.00	0.00	125.00
Golf Income - Other	0.00	12,947.18	0.00	0.00	0.00	0.00:	12,947,18
Total Golf Income	0.00	14,155.18	0.00	0.00	0.00	0.00:	
Instrument Rentals	0.00	0.00	0.00	1,920.00	0.00:	0.00:	1,920.00
Interest Income	0.00	0.00	0.00	0.00:	0.00	549.03	549.03
Membership Dues	0.00	0.00	0.00:	0.00	0.001	17,250.00	17,250.00
Miscellaneous	120.00	0.00	0.00	0.00	0.00	240.00	
Performances	18,950.00	0.00	24,820.00	0.00	0.00	0.00	360.00
Registrations	0.00	0.00	0.00	8,745.00	0.00	0.00	43,770.00
Reunion Food	0.00	0.00	0.00	3,200.00	0.00	0.00	8,746.00
Reunion Game Misc	0.00	0.00	0.00	0.00	0.00		3,200.00
Sales to Members	0.00	5,735,00	0.00	0.00	0.00	0.00	0.00
Tickets	0.00	0.00	0.00	55,860.00		1,099.50	6,834.50
Trips	44.00	0.00	0.00	0.00	0.00;	0.00	55,860.00
Total Income	19,114.00:	19,890.18	24,820.00,			0.00;	44.00
Gross Profit	19,114.00:	19,890.18		69,725.00	0.001	23,104.64:	158,653.82
Ехрепяе			24,820.00	69,725.00	0.00	23,104.64	156,653.82
Archives	0.00		16766	12/2027	91953	207505	002500
Awards	0.00	0.00	0.00	0.00	0.00	960.63	980.63
Bank fee	W.99	.0.00	0.00	0.00	0.00	1,181.91	1,351.91
Merchant Fees	0.00	0.00	745201	VILLEGERAL			
Total Bank fae	, ,	0.00	0.00	1,823.26	0.00	544.44	2.487.70
Donation	0.00	0.00	0.00	1,823.28	0.00	644.44	2,467.70
Flowers	0.00	0.00	3,700.00	0.00	0.00	0.00	3,700.00
Gifts	0.00	0.00	0.00	186.94	0.00	142.89	329.83
No. 1 24 10 10 10 10 10 10 10 10 10 10 10 10 10							
4th & 5th Year Alumni Hats	0.00	0.00	0.00	0.00	0.00	90.56	90.50
Directors	527.10	0.00	0.00	0.00	0.00	622.80	1,149.90
Honorary	0.00	0.00	0.00	0.00	0.00:	84.94	84.94
Reunion Giveawaya	0.00	0.00	0.00	2,322.87	0.00	0.00	2,322.87
Glifts - Other	0.00	0.00	0.00	0.001	692_20	403.40;	1,095.60
Total Gifts	527.10	0.00	0.00.	2,322.87	692.20	1,201.70	4,743.87

	Active Band	Golf Outing	Hyper-Active Band	Reunion Game	Script Ohio Club	TBDBITL Club	TOTAL
Ordinary Income/Expense							
Golf							
Greens Fees	0.00	7,601.10	0.00)	0.00	0.00	0.00	7,601.1
Player Giveaway	0.00,	8,527.90	0.00	0.00	0.00	0.00	
'Supplies	0.00	395.00.	0.00	0.00	0.00	0.00	
Total Golf	0.00	16,524.00	0.00	0.00		0.00	
Instrument Fees	2,600.00	0.00.	0.001	0.00	0.00		
:Insurance & Bonds	0.00	0.00	0.00	0.00	0.00	2,711.94	
Mailing & Postage						2,7	1,111,0
Script Ohio Club	0.00	0.00	0.00	0.00	1,194.37	0.00	1,194.37
TBDBITLetter	0.00	0.00	0.00:	0.00	0.00	1,308.96	1,308.96
Mailing & Postage - Other	0.00	0.00	0.00	11.00	0.00	690.83	701.83
Total Mailing & Postage	0.00	0.00	0.00	11.00	1,194.37	1,997.79	3,203.16
Meals Expense	120.00	0.00	0.00	0.00-	0.00,		
Merchandise	0.00:	0.00	0.00	0.00	0.00	1,688.74	1,808.74
Parking	139.25	0.00	0.00	2,112.50	0.00,	3,050.00	
Parties			0.00	2,112.00	0.00;	0.00	2,251.75
Friday Bash	0.00	0.00	0.00	425.00.	0.00		
HyperFriday Food & Bev	0.00	0.00	120.00	0.00	0.00	0.00	425.00
Pizza - Food	0.00	0.00	0.00:	0.00:		0.00	120.00
Reunion Food	0.00	0.00	0.00	5,677.05	0.00	1,667.76	
Total Parties	0,00.	0.00	120.00	6,102.05	0.00	0.00	5,677.05
Printing & Copying			- 120.00	0,10200	0.00	1,867.76;	7,889.81
Reunion	0.00	0.001	0.00				
TBDBITLetter	0.00	0.00	0.00	161.00	0.00:	0.00i	161.00
Printing & Copying - Other	0.00	0.00	0.00	0.00	0.00;	350.00	350.00
Total Printing & Copying	0.00	0.00		14.73:	0.00:	11.87	26.60
Refund	0.00	0.00	0.00	175.73	0.00	361.87	537.60
Reunion	0.00	0.00					
Total Refund	0.00		0.00	70.00	0.00	0.00'	70.00
Safety	0.00	0.00	0.001	70.00	0.00	0.00	70.00
Supplies	0.00	0.00	0.00	572.95	0.00	0.00	572.95
Reunion	0.00						
,Total Supplies	0.00-	0.00	0.00	238.46	0.00.	0.00	238.48
·Tax Prep	0.00	0.00	0.00	236.46	0.00,	0.00	238.46
	0.00	0.00	0.00	0.00	0.00	75.00	75.00
Tickets Expense	0.00	0.00:	0.00	56,000.00	0.00	0.00	56,000.00
Transportation	2,097.75	0.00	2,575.00:	0.00	0.00	0.00;	4,672.75
Trip Expense	1,145.00	0.00.	0.00	0.00	0.00:	0.00	1,145.00
Total Expense	6,629.10	16,524.00	6,396.00	69,613.76	1,886.57	15,704.67	118,753.10
Net Ordinary Income	12,484.90	3,366.18	18,425.00	111.24	-1,686.57	7,399.97	39,900.72
We arrespond to	12,484.90	3,366.18:	18,425.00	111.24	-1,886.57	7,399.97	39.900.72

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	Jan - Dec 19	Jan - Dec 49	\$ Change	W 01
Ordinary Income/Expense		-A11 - Dec 10	# Gridings	% Change
-Income			_	
Donations	3,191,87	4,666.30	-1,474.43	-31.6%
Endowment Income	774.24.	375.09	399.15;	
Golf Income		010.00		100.4176
Hole Sponsor	0.00	600.00	-600.00	400.00
Live Auction	0.00	930.00		-100.0%
Main Reffie	698,00	913.00	-930.00	-100.0%
Move Up Tee	180.00	0.00-	-215.00	-23.55%
Mulligens	205.00:	605.00	180.00	100.0%
.Player Registration	125.00	11,465.59	-400.00	-86.12%
Golf Income - Other	12,947.18		-11,340.59	-98.91%
Total Golf Income	14,155.18	1,443.72	11,503.46	798.79%
A	14,100.10	15,957.31	-1,802.13	-11.29%
Instrument Rentals	1,920.00	7,364.00	-5,444.00	-73.93%
Interest Income	549.03	708.84	-159.81	-22.55%
-Membership Dues	17,250.00	20,510.00	-3,260.00	-15.9%
Miscellaneous	360.00	0.00	360.00	100.0%
Performances	43,770.00	49,157.35	-5,387,35	-10.96%
Registrations	8,745.00	11,685.00	-2,940.00	-25.16%
Reunion Food	3,200.00	4,200.00	-1,000.00	-23.81%
Reunion Game Misc	0.00	0.00	0.00	0.0%
Sales to Members	6,834.50	2,212.40	4,622,10	208,92%
Tickets	55,860,00	97,205.00	-41,345.00	-42.53%
Trips	44.00	0.00	44.00	100.0%
Total Income	156,653,82	214,041.29	-57,387.47	
				-26.81%
Gross Profit	156 653 82			
Gross Profit	156,653.82	214,041.29	-57,387.47	-26.81%
Grose Profit Expense	156,653.82	214,041.29	-57,387.47	-26.81%
	156,653.82 980.63	2 590 44	-57,387.47	
Expense				-62.14%
Expense Archives	980 63	2 590 44	-1,609.81	
Expense Archives Awards	980 63	2 590 44	-1,809.81 544.96	-62.14% 85.56%
Expense Archives Awards Bank fee	980.63 1,181.91	2.590.44 636.95	-1,609.81 544.96 -981.41	-62.14% 85.56% -28.04%
Expense Archives Awards Bank fee Merchant Faes	980 63 1,181.91 2,467.70	2 590 44 636 95 3,429 11	-1,809.81 544.96	-62.14% 85.56%
Expense Archives Awards Bank fee Merchant Faes Bank fee - Other	980 63 1,181.91 2,467.70 0.00 2,467.70	2,590,44 636,95 3,429,11 169,06 3,598,11	-1,809.81 544.96 -861.41 -189.00 -1,130.41	-62.14% 65.56% -28.04% -100.0%
Expense Archives Awards Bank fee Merchant Fees Bank fee - Other Total Bank fee	980 63 1,181.91 2,467.70 0.00 2,467.70	2,590,44 636,95 3,429,11 169,00 3,598,11	-1,609.81 544.96 -861.41 -169.00 -1,130.41 -1,000.00;	-62.14% 85.56% -28.04% -100.0% -31.42%
Expense Archives Awards Bank fee Merchant Fees Bank fee - Other Total Bank fee Contract Help	\$80.63 1,181.91 2,457.70 0.00 2,467.70 0.00	2,590,44 636,95 3,429,11 169,00 3,598,11 1,000,00 50,000,00	-1,809.81 544.96 -881.41 -169.00 -1,130.41 -1,000.00; -50,000.00;	-82.14% 85.56% -28.04% -100.0% -31.42% -100.0%
Expense Archives Awards Bank fee Merchant Fees Bank fee - Other Total Bank fee Contract Help Contribution to Endowment Fund	\$80.63 1,181.91 2,467.70 0.00 2,467.70 0.00 0.00 3,700.00	2,590,44 636,95 3,429,11 169,06 3,598,11 1,000,00 50,000,00	-1,609.81 544.96 -881.41 -169.00 -1,130.41 -1,000.00; -50,000.00; 784.59	-62.14% 85.56% -28.04% -100.0% -31.42% -100.0% -100.0% 27.35%
Expense Archives Awards Bank fee Merchant Fees Bank fee - Other Total Bank fee Contract Help Contribution to Endowment Fund Donation	\$80.63 1,181.91 2,457.70 0.00 2,467.70 0.00	2,590,44 636,95 3,429,11 169,00 3,598,11 1,000,00 50,000,00	-1,809.81 544.96 -881.41 -169.00 -1,130.41 -1,000.00; -50,000.00;	-82.14% 85.56% -28.04% -100.0% -31.42% -100.0%
Expense Archives Awards Bank fee Merchant Fees Bank fee - Other Total Bank fee Contract Help Contribution to Endowment Fund Donation Flowers	980 63 1,181.91 2,467.70 0.00 2,467.70 0.00 0.00 3,700.00; 329.83	2,590,44 636,95 3,429,11 169,00 3,598,11 1,000,00 50,000,00 2,905,41 289,89	-1,809.81 544.96 -681.41 -169.00 -1,130.41 -1,000.00 -20,000.00 794.59 59.94	-82.14% 85.56% -28.04% -100.0% -31.42% -100.0% -100.0% 27.35% 22.21%
Expense Archives Awards Bank fee Merchant Faes Bank fee - Other Total Bank fee Contract Help Contribution to Endowment Fund Donation Flowers	\$80.63 1,181.91 2,467.70 0.00 2,467.70 0.00 0.00 3,700.00 329.83	2,590,44 636,95 3,429,11 169,06 3,598,11 1,000,00 50,000,00 2,905,41 288,89	-1,809.81 544.96 -861.41 -189.00 -1,130.41 -1,000.00; -50,000.00; 784.59; 59.94	-62.14% 65.56% -28.04% -100.0% -31.42% -100.0% 27.35% 22.21%
Expense Archives Awards Bank fee Merchant Fees Bank fee - Other Total Bank fee Contract Help Contribution to Endowment Fund Donation Flowers Gifts 4th & 5th Year Alumni Hats	\$80.63 1,181.91 2,467.70 0.00 2,467.70 0.00 0.00 3,700.00; 329.83	2,590,44 636,95 3,429,11 169,00 3,598,11 1,000,00 50,000,00 2,905,41 289,89	-1,609.81 544.96 -861.41 -189.00 -1,130.41 -1,000.00 -50,000.00 794.59 59.94 -99.44 589.20	-62.14% -65.56% -28.04% -100.0% -31.42% -100.0% -27.35% -22.21% -52.34% 98.02%
Expense Archives Awards Bank fee Merchant Faes Bank fee - Other Total Bank fee Contract Help Contribution to Endowment Fund Donation Flowers Glits 4th & 5th Year Alumni Hats Directors Honorary	\$80.63 1,181.91 2,467.70 0.00 2,467.70 0.00 3,700.00 329.83 90.58 1,149.90 84.94	2,590,44 636,95 3,429,11 169,00 3,598,11 1,000,00 50,000,00 2,905,41 289,89 190,00 580,70 27,32	-1,609.81 544.96 -681.41 -169.00 -1,130.41 -1,000.00; 784.59; 59.94 -99.44; 569.20. 57.62;	-62.14% 05.56% -28.04% -100.0% -31.42% -100.0%! 27.35% 22.21% -52.34% 98.02% -210.91%
Expense Archives Awards Bank fee Merchant Faes Bank fee - Other Total Bank fee Contract Help Contribution to Endowment Fund Donation Flowers Glifts 4th & 5th Year Alumni Hats Directors	\$80.63 1,181.91 2,467.70 0.00 2,467.70 0.00 0.00 3,700.00; 329.83	2,590,44 636,95 3,429,11 169,00 3,598,11 1,000,00 50,000,00 2,905,41 289,89	-1,609.81 544.96 -861.41 -189.00 -1,130.41 -1,000.00 -50,000.00 794.59 59.94 -99.44 589.20	-62.14% 65.56% -28.04% -100.0% -31.42% -100.0% 27.35% 22.21% -52.34% 98.02%

	Jan - Dec 19	Jan - Dec 18	\$ Change	% Change
Ordinary Income/Expense				
Golf				
Cart Rental	0.00	1,760.00	-1,760.00	-100.0
Food & Drink	0.00	1,885.21	-1,885.21	-100.09
Greens Fees	7,601.10	3,840.00	3,761.10	
Player Giveaway	8,527.90	3,625.58	4,902.32	
Supplies	395.00	0.00		100.09
Total Golf	16,524.00	11,110.79	5,413,21	48.729
instrument Fees	2,600.00	757.00		243.469
Insurance & Bonds	2,711.94	2,677.94	34.00	1.27
Mailing & Postage				1147
Script Ohio Club	1,194.37	0.00	1,194,37	100.00
TBDBITLetter	1,306.96	10,772.20		100.09
Malling & Postage - Other	701.83	6,609.87	-9,465.24	-87.879
Total Mailing & Postage	3,203.16			-89.389
Meals Expense		17,381.87		-81.579
Merchandise	1,808.74	1,527.92	280.82	18.389
Parking	3,050.00	645.00	2,405.00	372.879
Parties	2,251,75	2,910.20	-658.45	-22.639
700 100 100 100 100 100 100 100 100 100				
Friday Bash	425.00	877.10	-452.10	-51.55%
HyperFriday Food & Bev	120.00;	0.00	120.00	100.09
Pizza - Food	1,667.76	1,383.21	284.55	20.57%
Reunion Food	5,677.05	6,390.79	-713.741	-11.17%
Total Parties	7,889.81	8,651.10	-761.29	-8.8%
Printing & Copying				
Reunion	161.00	0.00	161,00	100.0%
TBDBITLetter	350.00	3,643.62	-3,293.62,	-90.39%
Printing & Copying - Other	26.60	376.15	-349.55	-92.93%
Total Printing & Copying	537,60	4,019.77	-3,482.17	-86.63%
Refund				
Reunion	70.00	0.00	70.00	100.0%
Total Refund	70.00:	0.00	70.00	100.0%
Rent			1 /100	
Room Rentals	0.00	569.00	-569.00	-100.0%
Total Rent	0.00	569.00		
Safety	572.95	0.00;	-569.00; 573.05	-100.0%
Supplies		0.001	572.95	100.0%
Reunion	236.46	45.01:	404.45	400 0000
Total Supplies	236.46.		191.45.	425.35%
Tax Prep		45.01	191.45	425.35%
Tickets Expense	75.00	75.00	0.00:	0.0%
Transportation	56,000.00	97,500.00	-41,500.00	-42.56%
	4,672.75	5,761.30	-1,088.55	-18.89%
Trip Expense	1,145.00:	0.00	1,145.00	100.0%
Total Expense	116,753.10 ¹	223,527.44	-108,774.34	-47.77%
Net Ordinary Income et Income	39,900.72	-9,486.15	49,386.87	520.62%
at 11001110	39,900.72	-9 486.15	49,386.87	520.62%

		Dec 31, 19	Dec 31, 18	\$ Change	% Change
ASSETS					
Curr	ent Assets				
	Checking/Savings	-			
	First Financial Bank - Checking	54,238.02	15,681.89	38,556.13	245.86%
	First Financial Bank MMK	87,769.59	86,231.67	1,537.92	1.78%
	US Postal Service-Postage	3,007.20	3,700.53	-693.33	-18.74%
	Total Checking/Savings	145,014.81	105,614.09	39,400.72	37.31%
/	Accounts Receivable			man angers, 15 ann ang ter mer .	
	Accounts Receivable	500.00	0.00	500.00	100.0%
1	Total Accounts Receivable	500.00	0.00	500.001	100.0%
	Current Assets	145,514.81	105,614.09	39,900.72	37.78%
TOTAL A	SSETS	145,514.81	105,614.09	39,900.72	37.78%
LIABILITI	ES & EQUITY				
Equit	У	Polick Bitronomer	partial annual of the party security as		****
C	Opening Bal Equity	54,019.05	54,019.05	0.00	0.0%
F	Retained Earnings	51,595.04	61,081.19	-9,486.15	-15.53%
N	let Income	39,900.72	-9,486.15	49,386.87	520.62%
	Equity	145,514.81	105,614.09	39,900.72;	37.78%
TOTAL LI	ABILITIES & EQUITY	145,514.81	105,614.09	39,900.72	37.78%

Company Comp		-							
The control of the	- B	Daycon	_	OB U Atemni Association	OBUJAA Reserred Pecessers - Pizzas Pente zakrabanna	TRUNKIII CAA		18	1.9
Chapter Control Cont		Disposit		College Traditions	2016 Alarmi Club Rahale - College Tracillorn	TEDBIT, Out	Hat Preside Bert - Chariffee	07.30	e i p
Typing 1,000 1,0		Deposit		Albe Schuh	Donallon to TBDB/TL Club	TBDBITL CLub	First Flourish South - Chapters	100.00	i e
Chapter 17(2) Chapter Chapte	_	Deposit		John Gray	Domalian from Dayton Foundation (Jahrn Gray) to support Adopte-Row	:TBOBITL CLAS	. First Francis Bank - Chapting	1 700 00	· je
Transport 11022070 Transport Trans		Deposit		OBU Atenti Amodellon	OSUMA Roumd Progrees - Meeting Ratinburse	TBOBIT, Club	Hat Stanoth Sant - Checking		. 6
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Part		Deposit	07/24/2019 7286073	·Kragar	Krager Remords	TEDBITL CLID	Prot Personal Bank - Chaothig		. ID
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Chapter 1902/2019	Total Endomment Income	-	_			I		Ļ	I٠
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Chapter 19202079 Cost Costing Marie Up Tee	Hab Paffe								
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Deposed 1900/2016 Deposed Deposed 1900/2016 Deposed			- 1				,		
Деления денения ден		Deposit	120222019		Golf Outing - Multipura	Golf Duling	Pret Francis Bank - Chaolding	208.00	اجن
Deposed 1900/20016 Confront					 			205.00	
Disposed 120222070 Conf. Outling Pagintanian Conf. Outling Pagintanian Conf. Outling Conf. Ou	Player Registration							-	
Depart D	_	-	1202/2010		Golf Outing - Registrations	(Golf Outing	Pink Pinacolet Bank - Checking	125.00	-
Company Comp	Total Player Registration	_						125.00	١.
Depart Control of	God lacens - Other								_
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Deposit Depo					81-81-80 Martin	Golf Outing	Pink Premate Bank - Checking	482.00	_ 1
Depose distriction						Optional Control	[First Physiolel Bank - Chaoking	482.06	
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Deposit Deposit Obligation (Security Obligation) (Security Obligat		Deposit	0000000		Square Payment on 0/3	Golf Cultry	Part Financial Bank - Checking	17.8	
Deposit Control of Con		Deposit	09/02/2010		Square Payment on 873	Golf Outing	Part Personal Bank - Checking	1 2340.01	11,801.70
Deposit (2002/2016)					WeiPay payments received BW/19	Ooff Outing	First Phenolel Bents - Cheoking	120.48	
					Godf Outing - Office	Golf Outing	Part Percelai Bank - Cheoking	1,025.00	
Total Coff Frame	Third Out Income - Other					' ! !		12,947,18	J.
	Total Golf Indone	_	- -:			.—	-	D. 161 14	W.

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	Deposit			Manyardho HS Alament May 11	Hyper-Author Board	Hard Property Read of		
Company Comp	Deposit.			Oldo State Alama Association 4/12 Buok I Run pre-moe party RPAC	Houriche Berei	Hat Daniel But	_	١.
100 100	Deposit	_		Weekley Glien Memorial Day Author Bund	Aothe Bend	Part Flyancial Bank - Charleton		
1975/2015 1975 19	Deposit	0071072019		Reigh Remay Frances 671/78 AB (John Remay ott)	Hrom-Aothe Band	The President Beat	-,-	
1995/2007 1995 19	Doposet		,	HAB Pertamence 6/22/10 -R Memorial Cruise for Care	Hyper-Autho Burn	Bat Burniel Bark - Checking		
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100 STATESTORY Commander	Deposit			MASS Performance 6/20 2nd & 7 20th Year Gody	Hyper-Aothe Band	First Pleanoist Burk - Chaoking		
Column C	Deposit			. WAS 2019 Knowbon School of Amhiberture Alumni Boolety plonts 7720	Hyper-Authe Bend	First Firmsolal Baris - Chapting	900000	
Wind Change 15th of Properties 15th of Proper	E	OTZAZOTO, 10006		About Bern of Greater Contact - Contaction party	Active Bend	Prot Flormolal Bents - Chaoking	00000	_
1975 1975		OB-08/2010, 201	Outsin Club of Columbia	Park of Roses Concert	Aothe Band	Pint Phenole Benk - Chreshing	90000	_
100 COST Parametria Cost Notes a foliate Adminy (Approvidus Base)	Deposit	CONZUZONII 1162		HAB S/10/10 Deets Properties	Hyper-Autho Bund	Parl Flundel Seek - Crediting	700,00	
Control of State Control of		CONTRACTOR AND		1945 BYRYD Weeky Woods of New Alberty	Hyper-Andre Beard	Pint Flamold Bank - Chaoking	00'00	
The formers is, and the control of		Nacaza de la companya		County \$200 6/22 Flumonille Points, \$20 M/10 Pert Counts gigg	Hyper-Aothe Band	First Firmold Bank - Charleing	40.00	
Octobación (1992) Control of America Indiante Indiante America Indiante In		ONCOLUMN TOTAL	The Reserved Agreement Ground	Alter County Fair - Ag Boolety	Aothe Band	Pint Premise Back - Chapting	2,400.00	
Contractive Comment	Dance	000000 10 20000		Alter County Feb - Kompas	Active Bend	First Plannolal Bank - Cheoding	3,000,00	
Octobaries Control	G	CALCESTRATES TOTAL	I should have	State of the state	Active Bernd	: First Financial Bank - Cheshing	780,00	
100.000 100.	Deposit	08/20/2019 018880	Redection Brown Inc	Branch Annual An	(Anthre Band	First Premoted Basels - Chaoking	4,800.00	
1997 1997	Deposit	DG/19/2010 132794	Soldo Camiro Cità	ONL Comment in the Control of the Co	Aotha Barri	Post Plemojal Bank - Chaoking	1,100.00	
1977/2016 1979	Deposit	C9/20/2019		Cold Almanda and Cold A	Author Bernd	Pint Prescie Bank - Checking	00,000,1	
1971/2016 1971	Deposit	1071 5/2019		House Sand - Woodship Sand and Development of the con-	Active Sand	Prot Financial Bank - Chaolding	90000	
1077/2019 Part Community Village Part Co	Dapoet	10/11/2018		HonerBurg - Amotion 9720 Sub	The second	PROCESSION STATES	1,000,00	
1972/2019 1972	Deposit	10/11/2019		Ham Band - Austro 620 to 720	Typewoon Bard	Prof. Phonon. Bank - Chapterg	40.00	
14/07/2019 Cortical Character Continue Charac	Involos	10/25/2019:07-117	First Community Village	TRUSTIL Performance of Part Community Village 20-10-2019		The Later of the L	2,720,000	
1/2/2012/16 1/2/2012/16	Deposit	11/07/2019 02/041	-Neilbral Charph Residences	First Comunity Village 00/19/19 Performance			20000	
1/2/2/2016 1/2/2020 1/2/202	Deposit	11/28/2019 10:00	Heriz Columbus One	Physic Pietz Calentus	House Andrea Read			
1/2/2/2019 191 1920 19		11/25/2010,344083	Neltornide Children	HyperPrinty - Nethanside Cristena	Hom-Aothe Bersl	Part Personal Rest. Character.	200000	
Hyperfolds Entered Hyperfolds Hyperf	_	11/20/2019 1101	Grove City Librar Club	8	Hyper-Author Barrol	Flot Florest Sent - Chapter	1,000,00	
	Dapper	71/20/20/00/10/10/10/10	r		Hyper-Andro Base	Pint Finerolal Bank - Chaoldag	200.00	
		14/20/20 10 20/20/20			Hyper-Aothe Bond	Fret Francis Benk - Checking	1,500,00	
11/2/2016 11/2		11/20/2010 10/10/10	o constant	PyporTricing - Committee	HyperActhe Band	First Phrencled Bank - Charcidro	2,600,00	
1,000 1,00	-	11/28/2018		CECO - COCTO	Hyper-Anthre Based	Part Personal Bank - Chaoking	2,800.00	
The companies of the	O O	12M242040/8-19580	.1	The state of the s	Hyper-Aothe Band	Part Phenotal Bart - Cheeking	14,000	
127720010 261 1010 Whichly Purposes 127720010 261 1010 Whichly Purposes 127720010 261 1010 Whichly Purposes 127720010 261 127720010 261	Deposit	12/02/20/19/6/126-05		Topon range composers wing to private	Hyper-Active Bernd	Part Francis Bert - Cheeping	00000	٠,
1979/2016 TOTAL MANUAL CONTRIBUTION TOTAL MA	Deposelt	12/12/2010 2/61		formed and the second of the second of	Hyper Antho Band	Piret Financial Bank - Cheolding	800,00	4
100 CONTROL CO	Depose?	12/13/2016		1019 Weddin - Dark Bosse	Hyper-Aothe Bend	Pot Personal Bent - Counting	90000	4
COCKADO CONTRACTOR CON	1	12/12/2019		Beet Mishigan Refly Planta 1478/19	Harman Andreas Barrel	"Trei Phonosia Bank - Checking	9	4.
200 (2010) (2007) (500 Children Women's Children Principles Princi	1	12/3/12018 010888		Easten Total Contar - Christmas Manie	Physm-Actio Band	i. II	250,000	•
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	Nume	Cless		Amount Bulance
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Oupcomt 11/29/2019	HELION VECONOLE		TOTAL PROPERTY.	15,00
			CURRENT - MINE BOUND 1851	
	i ·			8,746,00
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-		Meurica Cente	Plet Francis Bonk - Checking	
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2221 9102201 Table	- Metholison - Paureton Ring, Tholise	Returbs Gene	First Premated Berry - Overstime	98 00
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			First Francial Barsk - Cheeting	200,00
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Company Comp	Second Contractor tes			TBDBM. Chib	Plant Phenopel Bank - Cheelahg	
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Common C	Separat GOTOSTOSTISS		Comment of the control of the contro	Boll Outing	Plat Flumotel Bank - Chesting .	40
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The contractivity of the contr	Appeals Carrescons on		Yell Sales (Sol Duffer) - House	Onto One	Park Pomote Bank - Canodring	Q '.
The control of the co	September 100 model		Well Salan (Gel Collector)	0.000	Prot Familia Berk - Checking	1
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Controlling 15			Yell Smire (Colf Colfred - Being		The state of the s	
	8		Tred Sales (Salt College) - Grosse			
Victorian 1985 Victorian	Appeal ON IODON 1089		Year Brain, (Outl Outland) - Francey	(Ber Date	Particular de la constantina della constantina d	220
Victoria Company Victoria	SELECTION TO SELECT		Vell Seize (Soil Culling) - Vanhania	SoftOntin		9
Vit disting (2017 ct) Vit	man 00/10/20 1/100		Yeal Sales (Soil Outles) - Germon	GOLLOWING	The state of the s	- Carrie
Val of the size of control of the	-		York States (State Outlang) - Monro	BolfOutn		
Column C			Vod Sabe (Bair Outing) - Flaterier	Soft Outing		Break.
Communication Communicatio	THE DESCRIPTION OF THE PERSON		Yell Bates (Bolf College) - Politypas	Golf Outing	Plat Francis Bank - Checking	980
Cold Cutting Visit all the Change of Cutting Visit all the C	The Particular SA		(Yell Bake (Boll Duths) - 12m	Barr Owling	Part Personal Beat - Checking	40.0
Control Cont	100/20/20/19/			TROBAL CIE	*Flori Fluenchi Bank - Checking 1	4.0
Column C	Marall COCCOCCOS ROS		Constitution and Auto-	JOH Outley	Part Financial Bank - Checking	900
Column C	-			Baroata	- Plat Flowerie Bent - Chesting .	980
Control Cont			Coll Cultur Val Sales - Late		Plot Pleantin Best, - Charles	100
100 100	Deposit Baraccora Saz-		Controlling vol Sales - Martin		Part Pressor Bank - Cheoding	9800
10 10 10 10 10 10 10 10	Deposit Obligation 10, 2072		South County Wall State - McMally			40.00
100 100	month CHIZOGONS SEOT		Thin to Member	TREASON COM		
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Oct College 15	10/1/20/0 01/2		Same cold to semicon - Dances	TROBUS CAM	RATHERING County	001
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Control Cont	DOME STREET, SALES		Colonia Van - Bais	Golf Challing	Part Peanch Back - Chacking	
Control of the Cont	TOTAL DE		Marrie and to members - Date	THEORY, COM	-Flor Framelal Bank - Campling	410.00
Control Cont	MCCGCCO.		States to Manager - Day (Walks)	Colf Cultur	Part Pennsier Bank - Chapting	200,000
			(States to Monteso - Format (Yoth)	Borouling	Part Flaurate Beak - Chapter	99.40
The control of the			States to Managem - Franch (Andres)	TROBOT. CIA	Plat Preschi Bark - Checking	2000
Cold T Vel State			States to Monature - Craterus (Méteo)	TROBIT, Cleb	Pint Pleasant Back - Chesting	20.00
Cold Colding			:00f Yal 80ts - 5mth	Baroully	Plat Plantie Book - Cheeling	40.00
Control Cont			COURT Vol. Solden - Witnessor	Outout	Flat Francis Best - Checking	1000
TOTAL COMPANY TO A	1 8		Coal You Supple - Halland	Carried College	Par Pennsylvania Sept. Control	40.00
TOTAL CONTROL OF THE PROPERTY	1 B		Control Balan - Verbalty	Golf Outing	Plant Flamenche Barnt - Chambles	100.00
	TOWN TOWNS TO SEE			TROUT CO	Plet Pleasant Sank - Cleoping	28,00
	poett Tarta/2010 1064			TROBIL CHE	First Physical Bank - Chaothy	0000
The control of the co	TOPE 130222018			HOBEL CH	Part Part Day Operate	B
Vol. School	ONE 12027/2010,11374		11.30	Danie Commit	Carl Plant Book - Onching	161,000
Vot States - Promote St	TOTAL PROPERTY.				Plat Preside Bank - Checking	112.00
1207/2006 79 Four file Basin Femoments (Colf Colfage) Four Florand Basin	Cart laterated 12:13		Yell Salay - Joseph			90000
100 Control (100 C	. g:	•	Vol Salas - Moderation	Sauto de	Control of the contro	
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The Committee of the Co	1027772010		Vet Sales - Pinchel	i gardone	Fart Remote Back - Checken	
	1897/2001		Martin, Ondon - Harding	TROUM, Cha	(Pat Franch Sect. Coulds	34.00

	11/20/2019		HENCOMINE THE PRODUCTION OF TH	1 Plaurién Gerne	First Francise Birch - Cheolein	7
oden	att 0405/2010 1120	Net Detail	Befores of Tip Account held by Ron D.	Acthe Bend	Prot Financial Bank - Chapting	ا الحادث - الحادث
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	A I IVI UZUTB. 1874	Ramo Sportistima, Ino.	1979 Rentantions - mt expense after profits	TROBIT. CALID	Post Phenolel Bank - Cheolding	
	-;					
0 0	1 080222019 1882	Auto Combon, Inc.	Elvin Donaldson Assert 2018 Sand McDavid Worth Order 19287	TRUBUT CLAS	First Francisc Bank - Chapting	
		(Numer Wood Products	Honoury Libiting - Earlies Suffern - Award Invades 2017031	TROBIT. Chip	Pat Pornole Bart - Chapter	
Check		Denny Set	Permet for Asserts - Reinsburns (Supt 2018)	TBOBIL CLAS	First Francist Bank - Chooking	
Check	-		American 12 coor Carticolous (Print Shop)	THEFT CIP	Prut Financial Bank - Chariting	6.60
C	-	Auth College, Inc.	Daniel Library 1 Library Crip Assett	TBOBIL Chb	Part Firmold Bent - Checking	
Check	-	Auth Contact. Inc.	Character of particular and a second of the	TBDBM. CIM	First Pinersolal Barris - Charolang	_
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				TBDB/TLCLIb	First Financial Benk - Crecking	720.00
					;	1,181.91
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		Į.		TROBIT. CLub	Flot Francist Bank - Chaothro	- K
	Office of the second	Trust.		TEDBIT, CLA	Post Phonolal Bank - Charaking	_
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	- '-	Finet		TROBIT Che	Direction of the second	0
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5	BLOZ/SD-M			Bushes		-;-
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Comment	01/02/20/10	T.			Per House Bark - Checking	
Chack	:05/02/20/00	Finet		Harmon Garma	First Francisk Bank - Checking	200.00
Cheok	10/02/2010	Fine		Reunion Onne	Prot Present Sork - Checking	178.85
Check	11/04/2019.	From		THOUSE CLAS	Flet Francial Bank - Cheotong	_
Check				TBOBM Cub	First Premotel Barris - Checking	2.60
	- :_	-		TBOBIT, CLA	Part Phenolal Benk - Checking :	
		_		,	-,	2,487,70
_!					,	2,487.70
Chart	09/25/2010 1087	Ohio Bissie University	Oversition to Chromisoning Fund (2005)07 for 2016-2017-2018 HyperFoldings	Hear-Aotha Barel	Shed Demonstrate Stands of Stands	
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Check 20 10 10 10 10 10 10 10	On which	Placetor General Tracert, Cut-	Plat Personal Bank - Christing		12.2 2 ××
## Year Alemni Hais Ones	DO TO	TRUBETT, CALA	Part Perencial Sent - Checking Part Perencial Sent - Checking Part Prevential Sent - Checking Part Perencial Sent - Checking		88 88
1 Var Alarma 1446	Page 100 State 1	Come Rand Other Bland TROBIT, Cub	Part Farmel Bent - Chestry Part Farmel Bent - Chestry Part Farmel Bent - Chestry Fat Farmel Bent - Chestry	00.00 00	
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Check	The state of the s	TBOSITI, Cub TBOSITI, Cub TBOSITI, Cub TBOSITI, Cub TBOSITI Cub TBOSITI Cub TBOSITI Cub	Pert Preventel Bank - Checking First Premotel Bank - Checking First Premotel Bank - Checking First Premotel Bank - Checking	1,148.00 1,148.00 64.04 64.04 46.00 7,282.07	527.10
Character Character Copyrights Copyr	The state of the s	TBCSIII, Cub TBCSIII, Cub TBCSIII, Cub TBCSIII, Cub TBCSIII, Cub TBCSIII, Cub	First Franchiel Bank - Chaothog First Franchiel Bank - Chaothog First Franchiel Bank - Chaothog First Franchiel Bank - Chaothog	1,148.00 84.04 84.00 46.00	1,149.90.
Chance Chance Chance Control	The state of the s	TEASHIT, Cute Teaching General Teaching General Teaching Cute	First Prematel Bank - Checking First Prematel Bank - Checking First Prematel Bank - Checking First Frematel Bank - Checking	2.774.07	1,140.00
Object O	Plants (September 11.0	Plantion Gerna Plantion Gerna Plantion Gerna Borlit Chie Chie	First Ferminal Bank - Checking Flori Ferminal Bank - Checking Flori Ferminal Bank - Checking	2,274,87	2
Check COTHADON C	Phone II Company	Russion Game Reusion Game Reusion Game '18DSHII Cate Borité Chie Cate	J-Part Phancelal Bank - Checking Flort Phancelal Bank - Checking Flore Francelal Bank - Checking	2.274.07 48.00	2
Check COPRESTON FORT	Date Date Date Date Date Date Date Date	Partien Gerna Plaurien Gerna TRDSITI Cuta Borté Chio Cata	Part Parachil Bark - Checking Flast Parachil Bark - Checking Flast Flast Bark - Checking	2,274,67 48,00 2,822,07	1
Change C	Parket, LLC Souper	Maurien Geme TROSITI Club Botht Chie Club	First Farmentel Barris - Checking First Farmonial Barris - Checking	2,822,87	2.274.87
Check Chick Chic	Mary ILC	'Renter Cute Senter Cute	Per Francis Bert - Cholding	2,882,67	2,322.67
Chart Char	Rate South	TRUBERT CLAS Borbt Chie Clas	Pret Personal Bent - Cheodung	-	2,822.87
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Check CONSTITUTION TOTAL		and the same			2
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Pees Check Conductory 666 Conductory 66		_		1,000,000	1,000
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Cheese Course	First Paterney - Solf Cite for Confess	Golf Outing	Pint Premate Bank - Chapting	00'00	9000
Cheeseney		Golf Dulling	Part Phanolel Bank - Cheoking	7,301.10,	7,801.10
Cheek 00122019 582		-		7,401,10	7,801.10
Check COUNTAIN County	Yell builden for eath at routen - from Galf Outing - Northalme Lindsay	On Dutte	Part Permis Rest - Checkles	,	1 80
Depart October 00020200 0002	Gelf Thee from Gulfara, com - Reimburne	Golf Outing	Pirt Branch Bark - Charles	130 000	0,000,00
Committee		:		J	8,627.90
Check 002/20/20/9 (982		→ -;			
Council Coun	Change were flerrie programme for Audelian - not or Yeal pales.	Golf Outing	Pret Prenchi Bank - Cheolong	200700	306.00.
Count COUNTY 1983 County COUNTY 1983 County COUNTY 1983 County County 1983 County				305,00	305.00
002/02/07/05/1902 002/02/07/05/1903 002/02/07/09/1904				14,624.00	36,624.00
1983 01-02-02-02-0	Refund - Stemant Instrument Charles Rev. East.			1	
02/20/2010 1854	Marian Communication Conduction		TTK Firmain Book - Checking	20000	90000
Constitution (astro	Refund - Comment Vision Charles Sur		Prof. Printed Bornk - Classical	200,000	400,00
G0721/2018 1185	Redung - Germany Institutions Condised Bios		THE PROPERTY CHARGE	200,000	9000
Check 02/20/2019 1898 Andrew Centrum	Rafard - Ownersy Institutement Character Stars		THE PROPERTY OF THE PARTY OF TH		2000
7591 (8108/85/20	- Related - Constitute Institutional Burnet Description	Diam'r	I DUCK I THE BELL I THE STATE OF THE STATE O	- 1	1,000,00
8981 ps.cz/85/80	(Walter - German Instrumet Burtan Dennes)	Votre Bank	Pirot Francis Bank - Cleoking		1,500.00
CESTO-2010-1852	(Relind - Convent Institute Design Design		Personal Berg - Checking	800,000	1,400.00
02/26/2019 1880	Philade - Commany Indonesia Person		First Francis Bank - Chacking		1,800.00
CB/28/2019; 1881	Rodund - Germany Instrument Rental Deposit	Arthur Rend	The state of the s		1,800.00
Chart US28/2019 1982 Date Letunder	Maland - Germany Instrument Pertal Departs	Andrea Resident	The American Book - Chaoling		2,000,00
The County	Polard - Germany Instantant Parish Dayson.	Acthe Band	PTOT PURPOSE BETT - Chicology	200,00	9
Total Instrument Fees			Division Wash	4	2,600,00

						-		Dall NCS
Internation & Bonds								
	Chank	11/05/2010 1849	Thompson Insulation	iEmployee Dishweety Bend out \$22/2020	TROBIT CLA	Part Prends Bark - Cheoking	1,000.00	
Total Instanto & Bonds					iscella cella	Treat Princeton Barris - Cheoking	1,612.94	-11
Berjat Oldo Clab								- T
	O	DZYT72018:1847	Studies Conf	Sorbit Otto malbot - annual fee - retrafarne	And a property			
	Charot	15/15/2010/6	TBOBIT. Alumi Clab	1924 pinces - Sorbs Chie Nating	Sorte Othor	To Desire Control	30900	
Total Surjet Objo Clab		h-h				The state of the s	1 104 97	1,994.87
THOUGHTANDA		_			:	,		
Total TROSM color	Check	11/09/2018;4	TBCBITL Alerral Club	-COV pieces TBCBCT_ather	TROBIT. CAL	US Postal Service-Postage	1,308,99	1,200,90
Maliby & Postage - Other	_					: 	1,306.00	1,308.08
::	O	0128-122010 SPARS	Date Book	Common and the common	_			
	O.	02/28/2010 Tena	# CONT.		TBOBIL Chib	Piret Francial Benk - Churching	108,36	108.36
, .	Cheeck	CS/19/2010 Vees	"Methodic P. Inches	(actual of the control of the contro	THOSE CLO	First Premotel Bank - Chapting	110.00	210.30
-	Check	07H8/2018/1876	Date Borts		TEOSITI. Club	Prot Prendel Benk - Checking	8	261.30
	1	09/07/20/00 Jaco	400		TROBIT. CLA	Part Physical Burs - Cheoking	28.80	271.28
	Cheek	Ophiscone 'sery		Maria Cara Cara Cara Cara Cara Cara Cara	TRIDBIT, Club	Prot Premotel Bents - Checking	30.05	304.01
_	1	00/28/2010 1800		Company orders Sept. 4 mai. 10, 2010	TROBIT. CLID	Piret Financial Bank - Chacking	98.90	200.01
	Complete	TOTAL DESCRIPTION		USP/S Shipping x 4 - Sales to managers	THEORIT. CLUB	Plrnt Firemotel Burst - Cheoking	47.50	40804
	Change	A CONTRACTOR	Marine Co. Co.	Particulate Manhalls - Patencen	Rounion Conne	First Francial Bank - Chaoting	11.00	447.04
	Compa	SOLUTION SOLUTION			TROBIT, Club	First Financial Bank - Chapting	22.00	40804
	- Tomas	ACCOMPANIE ASSA		remainte difficulty for tables to members	TEDSIT, CLO	First Francial Bank - Chacking	28.28	407.20
		11/Misson Spee		Shipping for member makes	TBD8/TLChb	First Francisc Bork - Cracking	18,10	STAR
		OLD THE PARTY		Shipping for merchanika asies	TBOBT. Out	First Ferralel Bent - Charlong	100,000	200
Total Matter & Postion - Other		TREES OF TREES	Pete Bortin	Shipping Motes Sales - USPS retributes	TBDB/III Club	First Phenolal Burst - Checking	191.04	701.88
Total Maller & Control		-			_	 	- No. 107	701.65
Mode Epons			,				3,203.16	3,208.16
	1	The state of the s		:				
 -		DAZMAND TEA	Den Eak	Neighbure Lunch at Piece and Pirts - Tensoury Transition Dan East, Piri Katempal	TBOOM, Chub	Prot Financial Bank - Chroking	38.71	28.7
-		The state of the s		Adapt A-Row reinforms (J Grey domition)	TRDBIT, CLA	First Premotel Burst - Cheoking	1,405.46	1.844.17.
		PASSE DITTO	Han Daynol	Latestide media - mirritures Plan (suffected from mentages)	Aethe Band	Flort Physicial Bunk - Chapting	120.00	1,784.17
Total Month Property		TIAL MANAGEMENT	Catholic Paragraphics	Board Monthly entants - paid by Zhoke, retributed by OSUAA	TBDBM, Cub	First Firmulai Beek - Chaolding	44.67	1,808,74
Morthagle					i		1,808.74	1,808,74
		08/25/2019 1574	Violan Postsanth	Statement Appendix Dealer Process As seems			-	
_	_		State Buchin		TBOBIL CAD	First Firmwood Benk - Chapteng	3,000,00	3,000,00
Total Merchandles	-	I			THEORIE CLAS	First Financial Bank - Checking	20,00	3,050.00
			·				3.560.00	3,050,00
		04/10/2010 1989	Robert Jones	Both James - Parking Rainchurse	Aothe Band	First Franchis Bank - Checking	1 8	4 00
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Attachment F: Pizza Party Report

To: Alumni Band Board Members

Re: Annual Marching Band Pizza Party 2019 From: Shelley Graf, Pizza Party chairperson

The pizza party was held at The Drake Event Center on Wednesday December 4th, 2019 from 6:00 to 8:00 pm.

<u>Pizza's:</u> We purchased 120 pizza's from PaPa Johns Pizza on High Street for \$8.00 per pizza. We also purchased 3 gluten free pizzas for the students that needed gluten free. I purchased 2 salads for the vegetarian students. The total was \$1098.76.

Beverages: All of the soda pop and water was donated to us by Krogers who donated \$200 gift card for me to purchase the water and soda pop for the event.

<u>Cookies</u>: Krogers provided 350 cookies for the event and Ron Donnell and Judy Baird provided Buckeyes for the event.

Drake Union: For the use of the room, tables, chairs and linens the fee was \$500.00.

Total Cost for the 2009 Pizza Party was &1436.42 and the 2010 pizza party was \$1312.42 and 2011 pizza party was \$1438.00. Total cost for 2012 was: \$1495.25. Total cost for 2013 pizza party was \$1530.50. Total for 2014 was \$1636.70. Total for 2015 was: \$1663.80, Total for 2016 was: \$1722.06. Total for 2017: \$1885.94. Total for 2018 was: \$1995.21. Total for 2019: 1598.76.

Each band member was given a Ohio State TBDBITL notebook that were given out at Reunion to our members as a momento of the reunion. Dr. Paul Droste also supplied enough Brass Band CD's for each band member to receive one. Also each band member received one movie theatre ticket for one free admission.

We had many door prizes that were donated for the event from The OSUWMC gift shop, Scott Wise donated marching band clothing. Pat Campbell donated over 100 door prizes. Also Craig Little and the Alumni Association donated many door prizes and reimbursed me for \$250 worth of gift cards and many other Board of Governors members provided gift cards for the event.

A special thanks goes to Pete Boriin for emceeing the event. Also, Thanks to Josh Halter for helping to get the barrels of drinks setup. Thanks to Susan Scharenberg for taking photos at the event. Also, thanks to all of the alumni that attended the event and assisted with making the event a success and to name a few: Nancy Henry, Greg Daniel, Dave Carwile, Paul Walsh, Phyllis Nicholson, Sam Antenucci, Tom Hurley, Ron Donnell, Lindsay Conkel, Heather Fair, Brian Golden, Derrick Mills, Mark Hurley, TJ Hersch.

The date for next years pizza party will be Wednesday December 2nd at The Drake.

APPENDIX G

SCRIPT OHIO FIGURES AS OF 1/17/2020

TBDBITL - Script Ohio Fund - 309538

Available Balance:

\$44,383.33

Money in the 180-day hold

Development Activity

Last activity Date: 01/17/2020

Cash: \$27,897.00

Gifts in 180-day hold (not in GL)

Gifts Held 6 Months: \$349.00

Gifts Held 5 Months: \$242.00

Gifts Held 4 Months: \$9,784.00

Gifts Held 3 Months: \$989.00

Gifts Held 2 Months: \$3,254.00

Glfts Held 1 Months: \$12,768.00

Gifts Current Month: \$511.00

607138 TBDBITL Scholarship Fund

Principal Bal \$1,046,856.83

Available bal \$10,292.42

607139 TBDBITL Script OH

Principal balance \$133,820.29

Available Bai \$19,532.52

641802 **Dot the "I" Marching Band**

Principal balance \$1,048,681.70 Available Bal \$159,586.09

647693 **Woods TBDBITL Marching Band Fund**

Principal balance \$102,730.36 Available Balance \$20,433.94

647698 100% TBDBITL endowed Scholarship (formerly 483164)

Principal balance \$559,235.53

Available Balance \$8,018.96

APPENDIX H

Travel Committee Report to the BOG Submitted by Ron Donnell, Chairman January 27, 2020

The following is the process/planning that occurs prior to TBDBITL Alumni Band trips that, as Chairman of the Travel Committee, I have had the privilege of organizing through an organization known as "Historic Programs".

"Historic Programs" is exactly what its name implies....

Since June of 2015, TBDBITL has taken four trips (Normandy, France; Hawail; Austria and Germany; and Washington, DC) at the invitation of and organized by Historic Programs. Our participation numbers in these trips were as follows:

- 2015 D-Day Normandy, France: 64 band members and 37 guests. (101)
- 2017 Vietnam 50th Anniversary in Hawaii: 80 band members and 94 guests. (174)
- 2018 -Silent Night 200th Anniversary in Austria/Germany: 65 band members, 54 guests. (119)
- 2019 Parade of Heroes in DC: 53 band members (17 were Veterans) and 25 guests. (78)

In all, there were 472 people (262 band members and 210 guests), who have made these four trips. In addition, of the participating band members, there were 154 different members, averaging 65 members per trip.

Breaking this down further:

- 88 members have taken one trip
- 39 members have taken two trips
- 17 members have taken three trips
- 12 members have taken four trips

The upcoming trip with Historic Programs in November 2020 to Belgium, France and other WWI important sites currently has band members signed up from 5 states: Ohio, Indiana, Arizona, Pennsylvania, and New York.

The decades of members: 1950 – 2, 1960 - 6, 1970 - 15, 1980 - 5, 1990 - 3, 2000 - 2, 2010 - 1

How does the Travel Committee decide to accept a trip and how does it proceed with preparations?

- 1. Dr. Leppla and I receive an "official" invitation to the event from Earl Hurrey, MGySgt USMC (ret) V.P. Military & Veterans Affairs Selection Chair. We also receive a sample itinerary from Historic Programs.
- 2. The information is then presented to the Travel Committee. After discussion/consent, an "are you interested?" email along with a short sign up form is sent to selected members of TBDBITL including previous participants in the trips. In the case of the current trip (WWI November 2020), 262 members who have taken at least one trip received the email on 11/18/19. By 11/21/19, we had 25 positive

responses. An email was then sent to Active Band - another 5 said "yes". Around 12/10/19, TBDBITL Postmaster distributed an email to the membership. The responses were now at 60, just 5 under our average.

- 3. More discussions with Dr. Leppla and the Committee took place. At the same time, an email was sent to those who had respond "I'm interested", but this time they were asked if there was a chance of cancelling to let us know this now. I received one response.
- 4. After further discussion with Dr. Leppla, it was decided to accept the invitation to the "2020 Remember WWI Memorial" next November. We were informed by Earl Hurrey that the requirement to submit the official application to Historic Programs was waived by his HQ.
- 5. Now that the trip has been officially "accepted", I created the "official" sign up form. Since this trip is international, besides asking for name, address, instrument, etc., we will require passport information for Historic Programs. I worked with Cherish Walser of Historic Programs to ensure that the "sign up form" will provide her with all of the information she will need about our members.

NOTE: Before the "sign up form" was sent to members who had indicated they wanted to make this trip, a "Greetings" email was sent informing them of several important points such as who sees the information requested, what is done with this information, what happens after they sign up, etc.

- 6. Payments: To enable our members to make online payments, Historic Programs/Cherish Walser and our committee prepared the My Tour Account registration form.
- 7. The Travel Committee is exploring options involving shipping the larger instruments. Renting the large instruments from a company in Austria worked out fine for the 2018 Silent Night/Austria-Germany trip, so I contacted that same company to see if we could expect their assistance on our new 2020 trip; several other companies located near Belgium were suggested. Historic Programs has also volunteered to reach out to its partner, Wens Travel in the Netherlands, for assistance. We will be able to rent 4-valve Bb concert tubas at the cost of 595 euro or \$655 each, and a bass drum for 265 euro or \$291 each. We currently have 4 tubas and 1 bass drum signed up.

The large instruments have always been the matter of most concern because of the cost to ship by air. Not knowing how many will be needed at the beginning of the trip process, it is impossible to work the cost into the price of the tour....and be fair to everyone. Renting instruments from the U. of Hawaii in 2017 was the perfect solution...but we don't have that option in other parts of the world.

- 8. Performance music is handled by Dr. Leppla and Susan Scharenberg. Earl Hurrey will send the "official" ceremonial music to Dr. Leppla, which always has to be re-written for our instrumentation. Susan makes the music available in "Box" and assures me that all members who are signed-up for the trip are also signed up in "Box". A minimum of two rehearsals are scheduled pre-trip with "core Columbus area members" attending.
- 9. I initiate the special trip patch design; get input/approval from the Travel Committee; contact Oasis for costs on items for the trip.

FYI, we have 15 members signed up as of this email who have never taken a trip with us/Historic Programs. There has been a three-night Normandy extension added to the trip. To date, 23 have signed up for this extension.

Attachment J: Ways & Means Report (November 2019)

- As of 10/28/19 we have 52 custom Ohio Yeti 20 oz Rambler tumbler's remaining in stock. The sales have tapered off quite a bit in October.
- Supported Script Ohio Club Committee Scholarship letter processing to 64 TBDBITL Scholarship winners.
- Preparing article for next newsletter regarding 64 TBDBITL Scholarship winners.
- Preparing door prize raffle for Pizza Party cutting up slips of paper for all members of 2019 OSUMB roster.
- Provided feedback to OSUMB regarding sound of the band (new amplification) in Ohio Stadium from various seat locations.
- Advised VP Hersch about Membership Letter and postage process.
- Checking with Chipotle about discounts on 250 \$10 gift cards for Strategic Plan Committee use sent out an update to the BOG on 10/28 (see below)

I contacted my friend at the Chipotle office here in Columbus and he had one of their staff return this update.

Question: Do you know if Chipotle has a gift card discount program for non-profit organizations?

Answer: We don't offer a discount, however, we do participate in the Scrip program, which offers a 10% rebate on gift cards purchased. This means if they purchase 250 \$10 gift cards, they'll receive \$250 back to their non-profit.

So, kind of? Here's a link to the Chipotle card options."https://shop.shopwithscrip.com/Shop/Product/326

(from Pete) Many of our local elementary school PTO groups use "Scrip" and receive the rebates back for their school.

TBDBITL Alumni Club may want to consider participating in the "Scrip" gift card rebate program. Some of our committees who might benefit from gift cards are Adopt-A-Row (buying gift cards for meals), Pizza Party (donors could buy gift cards to have given out to the OSUMB at the Pizza Party), and others as discussed at our last meeting.

Per the website from "Scrip" they offer approximately 748 retailer gift card choices.

COLLEGE TRADITIONS INC.

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ONE HUNDRED TWENTY AND 39/100 DOLLARS********

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CHECK AMOUNT

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TEDEIT ALUMNI CLUB

PETE BORIIN

TO THE ORDER Ö

Attachment Finance Software Update Proposal

January 1, 2020

TBDBITL Alumni Club, Inc.
Report from the Finance Committee

Re: Request for Accounting Software Change

To the Board of Governors:

The Finance Committee would like to formally request permission from the Board of Governors ("BoG") to change the accounting software from QuickBooks Desktop ("QBD") to a cloud-based accounting solution called Xero.

For at least a decade or more, the club has utilized the QuickBooks Desktop application to keep track of the books and records. This has been a great solution for the club for many years and served the necessary purpose, but we feel a change is warranted as we move forward. One of the downsides of using the Desktop application is that only one person can have access to it unless you use a cloud server host. That has not been a problem for the past 20 years or more as we have had only one person in the Treasurer position. As we now transition to having a Treasurer and an assistant Treasurer, we feel now is a good time to consider a change.

The club could benefit from a cloud-based accounting application in the following ways:

- <u>Transparency</u> both the Treasurer and Assistant Treasurer will have full access to the books. In addition, the President will be granted access to review the books periodically.
- Ease of transition in the future it will be much simpler to transition the treasurer position as the only change required is granting the new Treasurer a login and removing the prior Treasurer.
- Cloud storage unlimited storage of documents is available, so we could begin storing any accounting documentation right into the software. In addition, moving forward with Xero would open another cloud-based document hub called "HubDoc" that will be available at no additional cost in March 2020.
- Efficiency and Speed bank feeds pull transactions into the system for you, which speeds up the bookkeeping process
- Checks and balances having more than one person with eyes on the books is a great safeguard for any organization

QuickBooks is the most widely known and used small business accounting software in the country and has been for many years. So why are we recommending Xero? The movement of accounting to the cloud has changed the game and many other vendors were able to enter the space and compete on a level playing field.

The incoming Treasurer had this to say about the reason for using Xero.

I own a business with my brother and Dad where we do outsource accounting and CFO services for small businesses and nonprofits. Historically, we had always used Quickbooks Desktop for all our clients except one large client that outgrew it. About a year ago, we began exploring cloud accounting options with the goal of speeding up the bookkeeping process, improving efficiencies, and eliminating as much paper as possible. After quite a bit of research, we settled on using Xero as our primary accounting application. It is a primary competitor to Quickbooks Online, which I have also used in a limited capacity this year as well. We then began adding additional cloud based applications to handle different pieces of the accounting function. When you combine all these apps, you can get a fairly automated system at a reasonable price.

We chose Xero over Quickbooks Online for 3 reasons. First, Xero can connect to more than 2 times more other accounting applications than Quickbooks Online can. Second, Xero had a much better pricing structure. The main version we use retails at \$32 per month and includes all features they offer except multi-currency, a job costing feature, and an expense reporting feature. Meanwhile, QBO is more expensive and the lower-mid-tier levels gradually add features as you go. Lastly and probably most importantly, we chose Xero because it became highly recommended from another accounting contact I have. They probably have 80-100 people using it and spoke very highly of it.

As of now, our business has 15 clients/individuals on Xero and been very happy with the experience thus far.

The move to Xero will require a monthly subscription as mentioned above. The cost will be reduced to \$24 per month, since there is a 25% nonprofit discount.

Thank you for your consideration.

Sincerely,

The Finance Committee